



COMMUNITY PROFITS
Social Enterprise
in Newfoundland
and Labrador



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PROFITS**
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ACKNOWLEDGEMENTS

The Community Services Council Newfoundland and Labrador (CSC) acknowledges and thanks the following people who were involved in the research on social enterprises and in document preparation: Penelope M. Rowe, Fran Locke, Patti Powers, Kelly-Anne Meadus, Natalie Falk, Peter Gill, Larry Felt, Louise Woodfine, Scott Parsons, Pam Corrigan, Darlene Scott and all the participants in roundtables, forums, telephone interviews, and online surveys.

This project was funded by the Atlantic Canada Opportunities Agency, Government of Canada, and the CSC *Values Added* Community University Research Alliance, Social Sciences and Humanities Research Council of Canada, Government of Canada.

COMMUNITY SERVICES COUNCIL NEWFOUNDLAND AND LABRADOR

Community Services Council Newfoundland and Labrador is a leader in the non-profit community sector in Canada. Its mission is to promote the integration of social and economic development, encourage citizen engagement and provide leadership in shaping public policies. Our services include conducting research to help articulate the needs of the voluntary sector and delivery of training to strengthen organizations and build the skills of staff and volunteers.

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COMMUNITY SERVICES COUNCIL NEWFOUNDLAND AND LABRADOR (CSC)

For more than 30 years, the Community Services Council Newfoundland and Labrador (CSC) has been a province-wide leader in the voluntary, community-based sector. One of the province's first social entrepreneurs, CSC has been connecting people and organizations to community resources, mentoring new community enterprises and bringing the voluntary sector and government together on important issues of the day.

CSC has become the launching pad for a list of vital programs and services that were firsts for Newfoundland and Labrador, from the first Volunteer Centre to Early Childhood Training, student employment programs and adult education. CSC opened the first Family Resource Centre, and operated the Community Housing and Support Services, which pioneered co-operative housing, transitional housing and group and seniors' homes. CSC is proud of its incubator role, as many of its programs have been adopted by other community organizations as CSC moves on to new challenges.



CSC has gained a reputation as a leading-edge organization using technology to help foster the growth and capacity of the voluntary sector. CSC, interested in how technology can help groups work more effectively and collaboratively, developed www.enVision.ca, a portal dedicated to the voluntary sector in Newfoundland and Labrador. enVision.ca provided community groups, for the first time, a one-stop-shop where they could learn about new funding opportunities, take part in online courses, advertise volunteer positions, and post community news and events. enVision.ca also provides tips and tools about everything from thanking volunteers to developing funding proposals, registering as a charity, and using computers and the Internet.

CSC's success with enVision.ca garnered national attention, and led to CSC's hosting voluntarygateway.ca-portalcommunautaire.ca, a bilingual portal for non-profit groups in Canada.

Whether celebrating volunteers during Volunteer Week in Gander, training a community group on governance issues in Harbour Breton, meeting in Labrador City or St. John's with teachers, students and non-profits to discuss high school volunteering, delivering IT training in Port Hope Simpson, Ferryland or St. Anthony, or consulting province-wide with the sector and government on social policy, all of CSC's activities are directed towards achieving "a prosperous and inclusive society that supports individuals, families and communities."

Today, CSC continues to be a springboard for new ideas and initiatives. It designs and delivers programs that respond to current community needs, including specialized training and support services to community organizations around the province and across the country. CSC looks forward to meeting the challenges of the next 30 years, helping a new generation of citizens and communities in Newfoundland and Labrador strengthen and grow innovative social entrepreneurship.



WHAT IS THE SOCIAL ECONOMY?

A broad definition of “social economy” encompasses a large part of the non-profit and cooperative sector – voluntary organizations, community economic development groups and co-ops – reminding us that “all social organizations, while their primary purpose may be to meet a social or community need, have economic value: they employ people, they produce or purchase goods and services, they own valuable assets and contribute to the economy in myriad ways.”¹

In 2005-2007, the Community Services Council (CSC) undertook work to increase knowledge about the social economy and social, or community, enterprises in Newfoundland and Labrador. CSC had already conducted a large volume of research on the voluntary, community-based sector, so the main focus of the Social Economy Research and Planning Project was “social economy enterprises”, i.e., those social economy organizations that generate revenue through the sale of goods or services. Our research was informed by representatives from about 300 organizations, agencies and government departments.

“Social economy enterprises are run like businesses, producing goods and services for the market economy, but they manage their operations and redirect their surpluses in the pursuit of social and community goals.”²

“Social economy enterprise”, “social enterprise”, “non-profit enterprise”, and “community enterprise” are all terms for entrepreneurial activities of the non-profit, community-based sector. Directing our thoughts to “community”, we will mostly use the latter expression. After all, these enterprises are based in community and designed to support and grow communities.



COMMUNITY PROFITS

Community Profits is a preliminary inventory of organizations in Newfoundland and Labrador involved in community enterprise activity. Our listing includes about 140 groups, all of which generate some level of revenue through the sale of goods or services on an ongoing or regular basis. Most rely on a variety of funding sources, and almost all have paid staff, although there is a strong volunteer component involved in sales even among many well-established enterprises.

Community Profits also profiles a number of exceptional organizations to demonstrate the breadth and ingenuity of community enterprise activity, as well as its impact on the people and regions of Newfoundland and Labrador.

¹ *Social Innovation in Canada: How the non-profit sector serves Canadians ... and how it can serve them better.* Mark Goldberg, Canadian Policy Research Networks, 2004 , p. 12.

² *Social Economy.* Human Resources and Social Development Canada. Government of Canada. 19 Sept. 2005. <http://www.sdc.gc.ca/en/cs/comm/sd/social_economy.shtml>.

Community Profits is not a comprehensive listing. It is based on responses to requests for interviews and an online survey. CSC welcomes submissions from other organizations for inclusion in our inventory database. If your organization is engaged in community enterprise activity, please complete the short questionnaire at the back of this document and return it to us.



COMMUNITY ENTERPRISE MODELS³

Community enterprises can be central, related or unrelated to the social mission of an organization⁴. Community enterprises can be found in almost all sub-sectors and provide services to many population groups. There are many ways to define models. For example:

Fee-for-service model commercializes services of the organization by selling directly to clients, general public, firms, or a third party payer (e.g., a long-term care facility).

Service subsidization model sells products or services to external markets and uses the income to help fund the organization's social programs (e.g., a hot lunch program open to all, where some pay and some do not).

Organizational support model operates externally to the organization, selling products or services in the marketplace, including to businesses or the general public, and flows revenue back to the organization to cover the costs of program delivery (e.g., a thrift store run by a health organization).

Sub-Sector Examples

- Health and social services
- Education and human development
- Labour market and employment
- Arts, culture and heritage
- Environmental conservation
- Sports and recreation
- Economic development
- Resource sectors and tourism

Population Group Examples

- Children and youth
- Seniors
- Persons with disabilities
- The ill
- The unemployed
- Craftspeople
- Artists
- Tourists
- Parents
- Women
- General public

³Adapted from Alter, K. *Social Enterprise Typology*, Virtue Ventures LLC, 2004, p. 24-39.

⁴There are specific regulations for registered charities around related and unrelated businesses. Please contact the Canada Revenue Agency for more information. Also visit The Charities File at www.voluntarygateway.ca.

Employment model provides work opportunities and training to clients, most often people with employment barriers or others in disadvantaged communities (e.g., a recycling centre employing a particular target group).

Entrepreneur support model sells business support and financial services to a target population or clients who can be self-employed individuals or incorporated firms (e.g., an organization set up to help young people start a business).

Marketing model provides services to a target population to help them access markets for their goods or services or facilitate relationships between clients and external markets. Clients are individuals, small producers, local firms and co-operatives (e.g., craft development association).

Combined Model An organization might provide housing for the homeless, for social service recipients and for low income earners (fee for service, with some client and some third party pay); operate a thrift shop with all proceeds going back into the organization (organization support model); and employ the homeless in the thrift shop (employment model).



THE SOCIAL ECONOMY IN NEWFOUNDLAND AND LABRADOR

To help understand the importance of meeting both the fundamental challenges non-profit organizations are facing and specific challenges for enterprise development, we present an overview of the social economy or non-profit, voluntary community-based sector in Newfoundland and Labrador.

Examination of the sector as a whole demonstrates its position both as a major employer and as a force for mobilizing massive amounts of unpaid labour. CSC's database lists about 5000 voluntary, non-profit groups in Newfoundland and Labrador,⁵ about 2250 of which are incorporated non-profits or registered charities. Of these 2250, about half have some paid personnel.⁶ According to a 2004 Statistics Canada survey,⁷ incorporated or registered non-profit organizations in this province employ about 29,000 people,⁸ the vast majority of whom work outside the major institutions, i.e., they work for community-based groups.⁹ Voluntary, community-based organizations together employ more people than any sub-sector in our economy, e.g., fishery (23,325), retail (15,435), construction trades and labourers (17,425), manufacturing and processing (9,080), loggers, equipment operators and mechanics (16,205).¹⁰ In addition, according to the 2004 Canada Survey of Giving,

⁵ This is not a complete listing of groups around the province; updates are ongoing.

⁶ There are no statistics available on paid personnel in non-incorporated groups.

⁷ Hall, M. et al. *Cornerstones of Community: Highlights of the National Survey of Nonprofit and Voluntary Organizations*. (Catalogue no. 61-533-XPE, Rev. ed.). Ottawa, ON: Statistics Canada, 2005.

⁸ This includes employees of hospitals, universities and colleges registered as charities (HUCs).

⁹ Extrapolated from Rowe, Penelope. *The Non-profit and Voluntary Sector in Atlantic Canada*, Imagine Canada and Community Services Council Newfoundland and Labrador, 2006. This Atlantic report from the 2004 Statistics Canada data indicates about 78% of non-profit sector employees in the Atlantic provinces work outside HUCs.

¹⁰ Community Accounts, Government of Newfoundland and Labrador, www.communityaccounts.ca. Data from 2000, accessed August 30, 2006.

Volunteering and Participating, 42% of the population in our province over the age of 15 volunteers, for an estimated total of 187,000 people volunteering.¹¹ This amounts to approximately 20,000 person years of work.¹²

The Social Economy Builds Communities Through the dedicated efforts of staff and volunteers, social economy organizations:

- === Engage citizens and build human and social capital
- === Create employment, including in disadvantaged areas and for disadvantaged people
- === Enable transition to employment in the mainstream labour market
- === Develop community economies and social well-being
- === Generate wealth and support community revitalization
- === Contribute to policy formation and advocate on behalf of communities and population groups
- === Leverage funds from out of province (federal government, foundations, corporations)

The Social Economy Delivers Services The flexibility of social economy organizations, their closeness to communities and emphasis on participative management and consultative processes make social economy solutions distinctive and often highly effective. These groups have several advantages in delivering public services:

- === Knowledge and expertise and a strong focus on the needs of service users and community
- === An ability to be flexible and to provide more holistic services
- === A capacity to build users' trust
- === Experience and independence to innovate.

The Social Economy Is Distinct Social economy organizations are set up to benefit communities and citizens, they often serve disadvantaged groups and regions, and they have access to valuable resources not generally accessible to the public and private sectors. They:

- === Rely on voluntary governance structures
- === Often avail of other volunteers
- === May attract donations in cash and in kind

The Social Economy Is Innovative And Enterprising Community enterprises sell goods or services in the marketplace to individuals, groups, businesses or government. These enterprises:

- === Invest profits back into organizations to meet social missions and cover program costs

¹¹Hall, M. et al. *Caring Canadians, Involved Canadians: Highlights from the 2004 Canada Survey of Giving, Volunteering and Participating*. (Catalogue no. 71-542-XPE). Ottawa, ON: Statistics Canada, 2006.

¹²The average number of hours volunteered per year was 188, giving us about 31,500,000 volunteer hours.

- === May subsidize social service activities or may enable activities to be self-sustaining
- === Emerge where markets may not be strong enough to attract private sector interest
- === Rely on a combination of market and non-market resources
- === Encourage an entrepreneurial mindset in communities.

The Social Economy Lacks an Overall Policy Framework Despite the size of the social economy sector, despite its contributions to the social, economic, cultural and environmental life of our communities, despite its diversity and pervasiveness, there is no overall policy framework to support programs to help stabilize the social economy and enable community enterprise growth, neither at the federal, provincial nor municipal level.

Requirements for Enterprise Growth Enterprise growth requires specific skills and supports but cannot be isolated from organizational and human resource development. This is the foundation upon which enterprise may grow. Six main points emerged from the interviews, surveys and meetings with community groups throughout Newfoundland and Labrador:

- === Social economy organizations want the value of their contribution to communities to be recognized.
- === Social economy organizations want more flexible government programs.
- === Social economy organizations need easy access to information.
- === Social economy organizations want training opportunities.
- === Social economy organizations envision several roles for a formal support network.
- === Social economy organizations understand the potential benefits of collaboration.

Government's Potential Role Policies and programs as of 2007 did not explicitly support community enterprise development in this province. However, government and agency representatives were active participants in every aspect of the Social Economy Research and Planning Project and welcomed more discussion, information, suggestions and proposals to better support community enterprise activity. Awareness and understanding were created, and a constructive, collaborative process appears to be underway.

Government's role might include support for:

- === Local area networks and regional resources
- === Organizational development to enable social economy groups to consider and engage in community enterprise activity
- === Opportunity exploration and development
- === Policy and program development
- === An investment strategy

There is significant potential for community enterprise growth in Newfoundland and Labrador. CSC envisions a vibrant and growing social enterprise economy recognized for

its contribution to the wealth and well-being of citizens and communities across the province. To achieve this vision, strategic investments of human and financial resources are required to build the capacity of social economy organizations to operate effectively and efficiently, deliver services, collaborate, innovate, and undertake entrepreneurial activities.



COMMUNITY ENTERPRISE IN OTHER JURISDICTIONS

Initiatives in Quebec, Nova Scotia, Manitoba and British Columbia, as well as abroad, including in the U.S. and Britain, have led to a growing recognition of the value of the social economy and social entrepreneurship in community and regional development.

United Kingdom The countries with the most entrenched public policy and support services are England, Scotland and Ireland, where delivery of public services have shifted from government to the voluntary, community-based sector through social enterprise models. Recognizing that the community enterprise model is effective and efficient, strategies have been developed in the U.K. to contract non-profit groups to deliver public services, provide government support services and build capacity of organizations to start community enterprises. The key elements of U.K. policy are collaboration, creating an enabling environment, making community enterprises better businesses, and promoting the value of the voluntary, community-based sector.

Flowing from this strategy, in 2003 an investment fund for voluntary and community sector public service delivery was established to provide loans, development grants for start-up and staff costs, business planning support, and investments in specific sub-sectors such as crime prevention, education, minority employment, the homeless, health and social care for seniors, support for children and youth, and parenting support services.¹³

Quebec has a long history of social, or collective, enterprise activity, originally through co-operatives. By the 1950s, the social economy had become widespread with a complex network of co-operatives, institutions and businesses. In the 1980s, social groups began to partner in looking for solutions to economic crises. Key events that enhanced social enterprise growth in recent years included the 1989 Job Forum, which brought together management, unions, government and non-government sectors to improve cooperation in creating employment, and the 1996 summit on Economy and Employment.

There are more than 250 local and regional development offices in Quebec that deliver programs and services to social enterprises. Most of these are targeted to social objectives, mainly job creation and regional and community development. The Quebec government has instituted a range of social economy and collective enterprise supports:

- === Legislative framework and policy
 - Integration of social economy into rural development policy
 - Sectoral policies for entrepreneurship: childcare, homecare, social housing, recycling

¹³ *Future-builders: An Investment Fund for Voluntary and Community Sector Public Service Delivery*, H M Treasury, 2003.

- Clientele-oriented policies and programs: handicapped, social integration through training, first job program for youth
 - Developing a framework for new enterprise models (solidarity cooperatives and non-profit businesses)
- ==== Support for networks and regional infrastructure organizations
 - ==== Recognition of the social economy through concrete partnerships with organizations
 - ==== Loans and loan guarantees for collective enterprises
 - ==== Fiscal and direct measures to support financial intermediaries
 - ==== Support for co-operative enterprises.¹⁴

The federal government also supports social enterprise organizations in Quebec through the provincially administered Labour Market Development Agreement, which delivers funds at the community level through Local Employment Centres. Financial institutions, such as Mouvement Desjardins, and trade unions also finance social enterprises. The 2006 Summit on the Social and Solidarity Economy concluded that the social economy has become a strong movement and economic actor in Quebec, a manifestation of the desire for citizen involvement in democratic economic development. Recognition through public policy has stimulated growth; there are more and better entrepreneurs, increased social awareness, and partnerships with the business community. Networks have been a key success factor, as have innovation in research, policy, training, and investment tools.¹⁵

Other Canadian Provinces Headway has been made in other provinces, particularly Manitoba, Nova Scotia, Ontario and British Columbia. Support for intermediary organizations to promote and assist community enterprise development is a key component. These may offer training, mentorship, networking, feasibility studies, market research, business planning, loans, access to information and resources, and facilitation of collaborative approaches. In B.C., the Centre for Community Enterprise's *Building Community Wealth* project focuses on training, capacity building, and strategic networking to increase effectiveness of social enterprise developers, and a research program to test ways of tracking and evaluating progress.

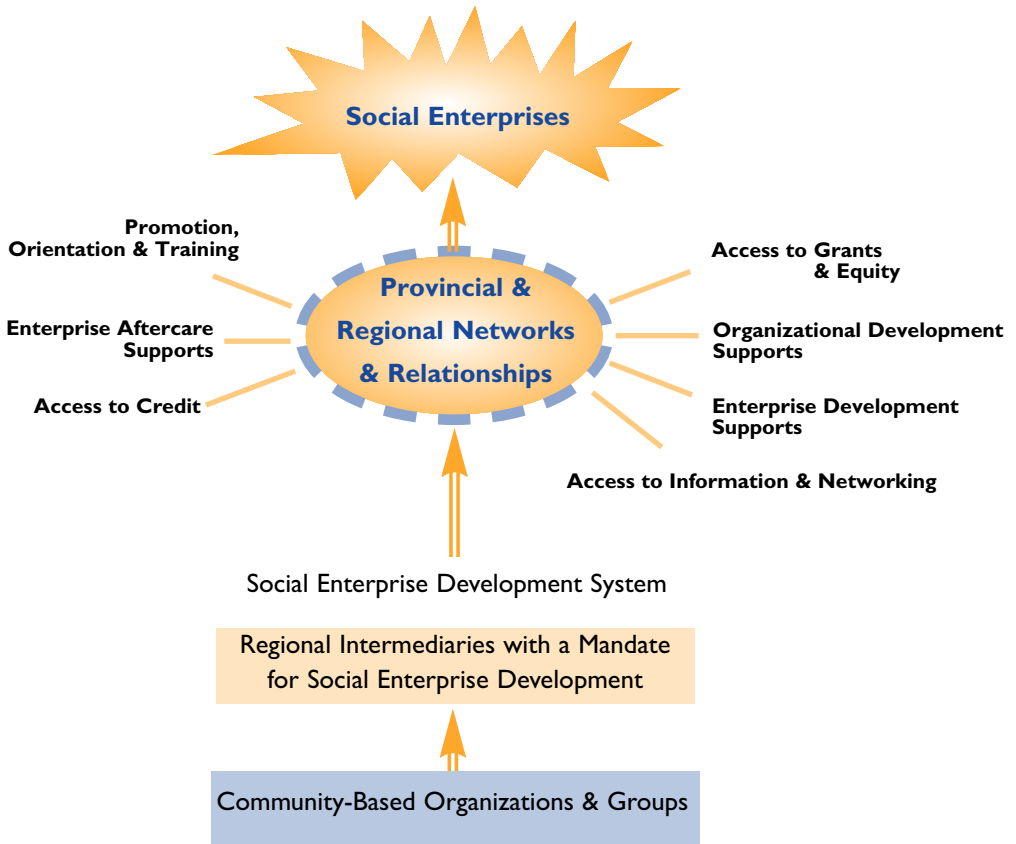
STARTING A COMMUNITY ENTERPRISE

The *Building Community Wealth* Workshop Series outlines four phases of community enterprise development: 1) Pre-Planning 2) Building the Base 3) Focusing Opportunities and 4) Detailed Planning and Mobilizing Resources. All phases require research, organizational development, specific enterprise development activities, community participation and strategic networking, and likely, technical assistance, i.e., outside skills and knowledge to assist in the process. The Development Wheel diagram illustrates the components for stimulating enterprise growth in the social economy.

¹⁴Chantier De L'Economie Sociale, Social Economy and Community Economic Development in Canada: Next Steps for Public Policy

¹⁵Nancy Neamtan presenting at *Social Enterprise Symposium*, St. John's NL, March 2007.

Social Enterprise Development Wheel¹⁶



Enterprise development is not for everyone. There are many factors to be analyzed, not least of which is critical mass for the purchase of goods or services. CSC recognizes the importance of taking a regional networking approach, not only for this reason but also to facilitate partnerships, exchange information, identify opportunities, learn best practices, engage in collective training initiatives, share other resources, avoid duplication and generally strengthen the presence and profile of the social economy sector and community enterprise activity.

We hope that *Community Profits* will help serve as a stimulus to organizations, individuals, government and community support agencies that wish to consider alternative ways to develop, expand and retain businesses, deliver services, and employ people across Newfoundland and Labrador.

¹⁶Building Community Wealth, Volume 1, Number 2, Centre for Community Enterprise, August, 2006

ENHANCING



OUR QUALITY

OF LIFE



Innumerable advantages in our society are accessed and enjoyed thanks to community-minded efforts. Many groups provide programs and outlets for sports, fitness, and recreation. Beaches are cleaned and beautified. Scenic footpaths encourage healthy lifestyles and provide a way for us to partake of the outdoors. At social clubs, garden parties, fairs, festivals, and other like events, we interact with one another in a welcoming setting – and often learn something new about our communities.

Voluntary organizations provide many essential services. Volunteer firefighters risk their lives to protect our homes and citizens. Some groups aid our communities by responding to emergency situations, such as floods and storms, or by offering First Aid services at public events. Other organizations provide us with information, guidance, and facilities so we can lead fuller, healthier lives.

These kinds of groups encourage us to appreciate our natural and community surroundings, to be active and fit, to care for one another, and to engage with our fellow citizens. In these ways, our quality of life is greatly enhanced.



Located on the Avalon Peninsula's south coast, St. Mary's is a place to watch for whales, enjoy acres of undeveloped landscape, fish recreationally, and experience traditional song, dance, and food. Despite such lures, St Mary's is sparsely populated and has endured a significant population decline in recent years.

Challenging the fate of a large geographical area struggling with a dwindling population is the Father Val Power Memorial Learning Centre Complex (FVPLC), located in the community of Riverhead. Established in 1997, this incorporated non-profit organization was founded to enrich the lives of residents, offering a range of activities to stimulate personal development.

"The centre is a meeting place for people of all ages, from all communities, to come and participate in what they're interested in," comments Sheila Lee, chair of the FVPLC committee. She estimates the complex greets an average of 40 people each day.

For more than 14 years, the complex has operated a for-fee membership/drop-in fitness centre. It houses a library, fed by donations, which promotes literacy - especially among children. A Community Access Program (CAP) site provides affordable public Internet facilities, and provides learning opportunities to use it effectively. Fees are charged for CAP site memberships, drop-ins, and computer training. Fax and photocopying services are available for purchase. Also, the FVPLC manages a seasonal tearoom, a gift shop, and a Green Depot, the latter of which is the complex's main economic generator.

The complex is always developing new programs; the latest added to its schedule is Challenge Yourself, which Lee says encourages people to lead healthier lives by overcoming personal health challenges. The 16-week program generates revenue, she explains, because its approximately 40 participants purchase gym memberships.

All FVPLC goods and services for sale are consumed by private companies and the general public. The complex employs two people on a part-time basis and three people on a seasonal basis through job placement programs.

Father Val Power Memorial Learning Centre Complex

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St. John Ambulance Newfoundland and Labrador Council

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A1C 5W4
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E-mail:
gj@stjohnambulance.nf.ca
www.sta.ca/nl**

The St. John Ambulance Newfoundland and Labrador Council, founded in 1910, is a registered charity that provides essential healthcare services to Newfoundlanders and Labradorians. Community service programs offered: Adult Patient Care, Therapy Dogs, St. John Ambulance Cadets and Event/Duty Coverage.

This organization reputes itself as the largest provider of First Aid training in this province. For a fee, St. John Ambulance offers a dozen or more courses in levels of First Aid, CPR, Marine First Aid, Child Care, Instructor training, and Specialty training such as a First Aid and CPR Instructor Course, and an Oxygen Administration course.

This non-profit sells nine types of home emergency kits, six kinds of emergency work kits, reference materials, and key chains. Goods and services are purchased by private businesses, government, non-profit groups, and the general public. The organization has 12 full-time employees and one part-time employee on a long-term basis. Instructors are hired on a part-time, short-term basis.

Grande Meadows Golf Club

**P.O. Box 80
Frenchman's Cove
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E-mail:
grandemeadows@nf.aibn.com
www.grandemeadows.ca**

Grande Meadows Golf Club is an incorporated non-profit organization that operates as a semi-private club; memberships are offered, but opportunities are also provided for public play. Located on the Burin Peninsula, the course was created primarily to encourage healthy living for area residents. Grande Meadows organizes junior, ladies', and men's programs, and weekly and seasonal tournaments.

Revenue is generated in a variety of ways. Products for sale include clothing, clubs, tees, pull carts, sandwiches, and ice cream. Services include green fees, memberships, and corporate advertising. These goods and services are purchased by corporations, members, and the general public. The course employs nine long-term, and seven short-term, seasonal employees.

In 1898, a narrow-gauge railway began operating in Newfoundland, providing an inter-island east to west connection to remote communities and urban centres. One hundred years later, however, factors like the expansion of the Trans Canada Highway across the island, the introduction of C.N. buses, the rise in the use of automobiles, and the increasing reliance on trucks to ship goods, made the Newfoundland railway an outdated mode of transportation. The last train traveled the tracks in June 1988, and the rails were removed from the line within two years.

Today, the Newfoundland T’Railway follows this abandoned rail bed, which stretches 883 km from St. John’s to Port aux Basques. Now a provincial park and part of the Trans Canada Trail, this yet-to-be-completed recreational path accommodates multiple activities: hiking, cycling, horseback riding, ATV driving, and cross-country skiing. Travellers are exposed to a variety of scenery, from urban settings to wilderness areas.

Upkeep, development, and repairs of the trail are conducted by the non-profit organization, Newfoundland T’Railway Council, whose purpose is to continue to transform the former Trans Island rail bed into a park, and to promote and preserve its recreational use.

“Maintenance for such a park is ongoing,” says Terry Morrison, executive director of the Council. “The path needs to be cleared consistently, which includes cutting brush and diverting wildlife.” He says the old gravel laid for the rail bed is unsuitable for footpaths and is being replaced with the proper grade. Ditches, culverts, and 133 trestles, or bridges, also require construction or maintenance.

The Council, which was founded in 1994, is contracted by the provincial government to maintain the trail. In addition to this operational grant, the Council is contracted by several provincial government departments to perform brush cutting, mainly on sections of highway. The organization sells promotional merchandise related to the T’Railway, which Morrison explains is sometimes sold on consignment with, or wholesale to, retailers.

The Council employs three people long term, full time, and depending on the project, as many as 60 people seasonally.

Newfoundland T’Railway Council

P.O. Box 306

Gander

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Tel: 709-256-8833

E-mail: trailway@nfld.net

www.trailway.ca



CARING FOR

OUR PEOPLE

Newfoundlanders and Labradorians have always been people who care for our own. We recognize and understand the need for grass roots organizations that respond to essential living requirements. Through various programs and services, these groups provide access to food, shelter, clothing, and other basic necessities.

In addition to addressing primary needs, there are organizations that provide support, advocacy, and programs to individuals and groups experiencing difficulties or disadvantages, such as persons with physical disabilities, single parents, or individuals who are mentally challenged. Other programs and services offer skills and employment development to people who may not have had these opportunities otherwise.

By caring for our people, these groups help us build a society where everyone's basic needs are met, where people are included, not excluded, and where each of us may participate actively in community life.



Paul Walsh founded Island Furniture Association in 1979 as a manufacturing not-for-profit company employing mentally challenged individuals. Initially, the association constructed picnic tables and lawn furniture, but by 1980, the organization had expanded its enterprise to include indoor furnishings.

Four years later, the availability of federal funding dwindled. In response, Island Furniture sought other means of attaining capital, becoming a viable business entity that sold its own manufactured goods, as well as those of other companies.

Today, Island Furniture Association operates as a not-for-profit social economy enterprise with a mission to find and create employment for mentally challenged individuals in Newfoundland and Labrador. The organization currently employs 36 individuals, six of who are mentally challenged. It operates out of three locations in St. John's. The organization sells a full range of furniture and appliances at its main Empire Avenue warehouse, as well as at two satellite stores, La-Z-Boy Gallery and Island Office Furniture, in other parts of the city.

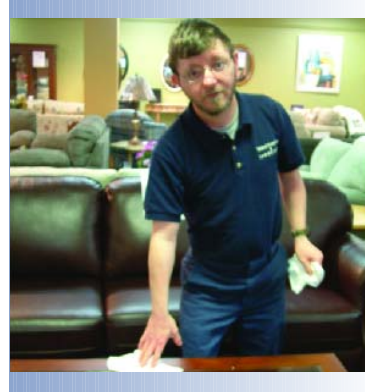
Island Furniture established a committee to administer an employment program that provides job placements to successful applicants. Payment of the program participant's salary is usually divided equally between Island Furniture Association and the host organization.

David Martin, managing director at Island Furniture Association, hears first-hand how important the program is, both for organizations and for clients. "The program is far-reaching. Well over 600 applicants have gone through it, and we've put in excess of \$2.3 million into this program. It provides real jobs for real people in real environments."

Island Furniture's program has created job placements across the province; 35 per cent of the jobs were located outside of St. John's. Any profit not used to grow the self-sustaining business of the Association is funnelled directly into this employment program.

Island Furniture Association

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The HUB

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www.netfx.ca/thehub**

What began in 1975 as a non-profit group running a trophy business has evolved into a charitable organization that manages rental property, a bar, and one of the largest printing services companies in the province, as well as one of the largest catering services.

The HUB generates the majority of its revenue through business operations, primarily the print shop. All provincial government funding and business profits go towards the organization's non-profit programs and services. The HUB also employs 13 staff, most of who have physical disabilities.

Describing itself as a "physically disabled service centre", The HUB provides a place for members to take part in recreation and leisure activities, including a dart league, bi-weekly dances, bingo, arts and crafts, card playing, movies, and music. Programs begin at the start of the workday and, most evenings, do not end until midnight. Members are welcome to stop by any time, day or night, to socialize.

Stella Burry Community Services

**142 Military Road, St.
John's, AIC 2E6
Tel: 709-738-7805
E-mail:
sbcs@outreach.nf.net
www.stellaburry.ca**

Stella Burry Community Services (SBCS) is a self-described Newfoundland and Labrador leader of supportive housing development for people with complex mental health needs, and of employment programs offering real work experience.

SBCS engages in a number of social economy enterprises. It sells woodworking, hand-knitted products, and household goods. It also sells a number of services: clothes laundering, furniture refurbishing, catering services, and the New Beginnings program for income support clients of the Department of Human Resources Labour and Employment, which is delivered on a contractual basis.

The Canadian Coast Guard, non-profits, private businesses, government, and the general public purchase SBCS goods and services. This charitable organization employs 70 people long term, full time and five people short term, full time.

Books for Babies® is an “early literacy intervention program” inspired by research indicating that birth to age four is the most crucial learning period in a person's life. In a province whose literacy level is reportedly one of the lowest in Canada, Books for Babies® aims to disrupt family illiteracy cycles and to promote reading among young children and their parents or caregivers. To achieve these goals, the program provides children’s reading materials to parents for free.

“We never want to have to charge families for these things,” Melanie Callahan emphatically states. Melanie Callahan is the executive director of the Newfoundland and Labrador Laubach Literacy Council (NLLLC), and an advisory board member for Books for Babies®. In 2005, she estimates approximately 2,700 infants and preschoolers received books in this province for free, thanks to the Books for Babies® program.

“Families are happy to receive the books,” says Callahan. “I think the program has really helped raise awareness of the importance of children’s literacy. I think it’s made parents realize they can’t rely on schools alone to teach their children reading skills...This program makes for a better reading environment in the home.”

Books for Babies® was an idea introduced by Bessie Merrigan to Humber Literacy Council in Corner Brook in 1992. A year later, Merrigan followed the advice of the NLLLC and secured \$1,000 in startup funds. By 1997, the program was implemented in Stephenville, Gander, Bay d’Espoir, St. Anthony, Port aux Basques, Carbonear, the Burin Peninsula, Labrador City, Buchans, Bell Island, and areas in St. John’s. Today, Books for Babies® has grown into a provincial program with 42 delivery sites and more developing. According to Callahan, the program is very much in demand and they are looking to expand it further into the St. John’s area.

Books for Babies® relies on various funding sources and in-kind support; however, an estimated 15 to 20 per cent of its budget comes from the sale of children’s books, bookmarks, parent handbooks, and tote bags filled with books, brochures, and so on, which are sold to delivery sites. The program employs one individual on a full-time, short-term basis.

Books for Babies®

P.O. Box 822, 141
O’Connell Drive
Corner Brook, A2H 6H6
Tel: 709-634-4888

E-mail:
babybooks@ed.cna.nl.ca
www.nald.ca/
litweb/province/nl/bfbabies



GROWING OUR

COMMUNITIES

Growing a vibrant, healthy community means, in part, having the capacity to support all sectors and businesses operating within it. Various groups have formed to advocate and support the enhancement and development of a sector or of businesses in a particular industry. By taking such action, these organizations help create a more fruitful future for these sectors, thereby contributing to the health and wealth of our communities.

Another key to our province's growth is developing, facilitating, and supporting collaborative initiatives that positively affect the economic development of our communities and regions. Many organizations actively collaborate with businesses, other non-profit groups, and various levels of government to seek, encourage, and invest in opportunities for economic expansion.

Located on the tip of the Great Northern Peninsula, St. Anthony has a population of approximately 2,700. While tourism, retail trade, and public services contribute to economic activity in the area, St. Anthony Basin Resources Inc. (SABRI) operates as a key player in the growth and development of the region.

Established in 1997, SABRI strives to attract entrepreneurs to the region, and to develop viable enterprises that generate local employment opportunities. All SABRI capital is put through a yearly budget, and any profit is directed towards various economic development opportunities. Registered as a limited corporation, the organization employs four office staff including executive director Sam Elliott who says, "Entering into partnerships with businesses and other groups has proven to be very beneficial to SABRI in its endeavours."

The relationship with Nova Scotia-based company Clearwater Seafood Limited Partnership is one example of strategic SABRI pairing. A quota of 3,000 metric tonnes of northern shrimp, administered by SABRI, is contracted out to Clearwater for 15 years. The agreement stipulates that SABRI receives royalties on a per tonne basis, and that Clearwater employs fishers from SABRI's region on its vessels. As a result, 38 fishers in the area currently work on Clearwater shrimp boats.

The organization invested more than \$6 million into developing St. Anthony Seafoods Limited Partnership, a state-of-the-art shrimp processing and multi-species plant, of which it is part owner. It also partnered in the construction of a 50,000 sq ft cold storage facility, currently leased by St. Anthony Cold Storage. In 2006, the fish plant processed more than 20.5 million lbs of seafood and employed more than 200 people; the cold storage facility, 125.

In addition to continually researching and developing fish harvesting, processing, and farming opportunities, from 2002 to 2006 SABRI partnered to offer business development services to the region, which saw 20 new businesses arise, another 11 expand, and over 70 jobs created or maintained. It administered more than \$1 million in funds for cod-SCIF projects, established a small loan guarantee program for fishers in the region, distributed more than \$340,000 over six years through its community grant program, donated over \$170,000 to residents who needed help, provided more than \$102,500 in student marine scholarships, provided \$48,000 for student entrance scholarships and bursaries and continues annually to provide \$13,000, and is willing to commit \$160,000 towards developing tourism infrastructure in the region.

St. Anthony Basin Resources Inc.

171 West Street
St Anthony, AOK 4S0
Tel: 709-454-3484
E-mail: sabri@nf.aibn.com
www.sabrinl.com



**Community Services
Council Newfoundland
and Labrador**

Suite 201, Virginia Plaza,
Newfoundland Drive, St.
John's, A1A 3E9
Tel: 1-866-753-9860
E-mail: csc@csc.nf.net
www.enVision.ca

One of the province's first social entrepreneurs, CSC has been connecting people and organizations to resources, mentoring new social enterprises, and bringing the voluntary sector and government together on important issues since 1976. CSC conducts research and provides advice on social policy. It partners with government to delivery vital community programs such as the Student Work and Service Program, providing hundreds of summer placements to post-secondary students each year. CSC has a national reputation for using information and communications technology to help community groups work more effectively. It operates www.enVision.ca, an online source of information, tips and tools for voluntary organizations, and hosts www.voluntarygateway.caportailcommunautaire.ca, a national bilingual portal for the non-profit sector.

CSC provides specialized training and support services to organizations in areas such as effective governance, volunteer recruitment and retention, risk management, public relations and engaging youth. CSC promotes volunteerism and the huge contribution of volunteers to the quality of life in our province. CSC coordinates official Volunteer Week activities and sells volunteer recognition items to individuals, businesses, government and non-profit groups. All of CSC's activities are directed towards achieving "a prosperous and inclusive society that supports individuals, families and communities."

**Great Northern
Peninsula Development
Corporation**

Plum Point, A0K 4A0
Tel: 709-247-2354
E-mail:
dsimms@nf.aibn.com

A rural-focused group, GNPDC provides technical support services to a range of initiatives for community economic and business development. The majority of GNPDC's social economy enterprises are service-oriented: consultation, research, onsite exposure visits, study tours, and business facilitation services. The GNPDC also invests in research, development, and pilot project tests; partners in joint business ventures; and sells publications such as feasibility studies and business development plans. GNPDC employs one individual full time, and one on a part-time basis.



CHERISHING

OUR CREATIVITY AND CULTURES

Among our greatest strengths are our creative abilities and our strong cultures. Through dance, song, film, poetry, story, art, crafts, and theatre, we often express admiration for and commitment to our province, our people, our way of life, and our history.

Restoring and preserving heritage sites, uncovering artefacts, and housing historical memorabilia gives us the opportunity to explore our past, appreciate our present, and contemplate our future. It gives outsiders a unique, enlightening glimpse into the saga of our province and our people, as well as a sense of our robust cultural identities.

Many groups in Newfoundland and Labrador support the development of and exposure to our arts, cultures, and heritage. By doing so, they allow us to share our creativity with one another and with the rest of the world. Through artistic, cultural, and heritage initiatives, these organizations help develop our tourism industries and the growth of other enterprises.



Rising Tide Theatre Company

P.O. Box 78
Trinity, Trinity Bay, NL A0C
2S0
Tel: 709-464-3232
or 1-888-464-3377
Fax: 709-464-2206
E-mail:
donnabutt@nf.aibn.com
www.risingtidetheatre.com



On the east coast of Newfoundland along the shore of Trinity Bay is the community of Trinity, a town which bears a 19th century charm thanks to the many historic buildings that have been preserved and restored. A mainstay of the community and economic generator for the region is Rising Tide Theatre Company and its Seasons in the Bight Festival.

Rising Tide was founded in 1978 and has operated from Trinity since 1993, when it introduced the *New Founde Lande Pageant*, a series of dramatized vignettes celebrating the province's history. To complement the Pageant, the Company organized its first annual Summer In The Bight Theatre Festival in 1994, consisting of plays, dinner theatre, and concerts. The Festival has continued to grow ever since.

According to Rising Tide Theatre's artistic director and executive producer Donna Butt, the events in The Bight attract about 20,000 visitors to the region in the summer months. Encouraged by this success, the Company has extended the Festival's schedule from mid-June to mid-October, offering a full and varied roster of summer and fall productions.

"Profit-oriented businesses up the Bonavista Peninsula are dependent on non-profit sector enterprise," says Butt. "Much of what is happening in the region is driven by non-profit organizations." Butt emphasizes that, aside from its Board of Directors (Rising Tide is a registered charity and incorporated non-profit), the Company seldom relies on volunteers and strives to provide as much employment as possible, both locally and further afield, specifically to actors, writers, musicians and other stage professionals.

The Company directly employs 40 people during the summer season (more when touring) and actively cooperates with private sector businesses and other non-profits to develop an enticing package to attract tourists to the region for longer periods.

The Company also owns and operates the Rising Tide Arts Centre, a valuable community resource, which can be made available for local fundraising activities as well as regional arts and cultural events, such as the High School Drama Festival and the Heritage Fair. Rising Tide Theatre is a prime example of a community enterprise with regional economic and social impact.

Since 1972, the Craft Council of Newfoundland and Labrador has supported and promoted a high standard of excellence in crafts produced by Newfoundlanders and Labradorians, and has advocated the industry's growth. The organization operates numerous social economy enterprises at its Devon House Craft Centre: a craft gallery, a gift shop, a teaching clay studio, and incubation studio spaces. The organization sells juried craft, fine craft, finished products, and several services: teaching, marketing, technical services, and information services. Fees are also charged for memberships.

Goods and services are purchased by individuals, government, non-profits, and brokers/distributors. Long-term employees at the Craft Council include eight full-time staff, eight part-time staff, and four individuals through contracts. The organization also employs four people full time on a short-term basis.

Craft Council of Newfoundland and Labrador

59 Duckworth Street
St. John's, A1C 1E6
Tel: 709-753-2749
E-mail:
amanuel@craftcouncil.nf.ca
www.craftcouncil.nf.ca

The Colony of Avalon Foundation is an incorporated charity that investigates, preserves, interprets, and develops archaeological remains of a colony founded in 1621 by Sir George Calvert, later Lord Baltimore. The site is opened from May to October and features an Interpretation Centre, a Conservation Laboratory, a reproduction of a 17th century kitchen, an archaeology site, three historically accurate gardens, and an onsite gift shop. The gift shop carries a wide range of merchandise made by local craftspeople and artists, as well as artifact reproductions.

Funds are generated through membership fees, admission fees, and gift shop sales, the latter two of which account for approximately 30 per cent of the foundation's revenue. Funding for archaeology and site development has been received from both provincial and federal governments, and from three sources at Memorial University of Newfoundland: the J.R. Smallwood Centre for Newfoundland Studies, the Institute for Social and Economic Research, and the Archaeology unit. The foundation employs two staff members full time. A private donor finances the salary of one summer student.

Colony of Avalon Foundation

Box 119, Ferryland
AOA 2H0
Tel: 1-877-326-5669
or 709-432-3200
E-mail:
info@colonyofavalon.ca
www.heritage.nf.ca/avalon

**Newfoundland
Independent
Filmmakers Co-operative**

**40 Kings Road
St. John's, A1C 3P5
Tel: 709-753-6121
E-mail: jean@nifco.org
www.nifco.org**



The Newfoundland Independent Filmmakers Co-operative (NIFCO) is a St. John's-based association that enables members to use NIFCO equipment and facilities for film projects. The co-operative especially strives to share experiences and to assist new filmmakers.

In 1975, NIFCO was formed by a group of filmmakers who wanted to make film production more accessible to local artists. In the beginning, NIFCO offered basic 16mm production and editing equipment (much of it borrowed). Today, the co-op "houses a complete production facility, including digital and analog editing suites, a mixing theatre, and an animation stand". NIFCO rents equipment to members, which accounts for a substantial portion of its revenue (approximately 30 per cent). For a fee, the co-operative also offers a two-part film class.

Executive director Jean Smith has been with NIFCO for ten years and understands just how influential the organization is in Newfoundland and Labrador's film industry. "The Newfoundland Independent Filmmakers Co-operative is the focal point for innovation in visual media in this province," she says. "[It] is the only full-fledged post-production house in the province, and is an essential element to local film industry competitiveness."

The co-operative's core program funding is provided by the Canada Council for the Arts, the National Film Board of Canada, the Newfoundland and Labrador Arts Council, and revenue from equipment rentals and the film course. NIFCO also receives assistance from several other sources in the public, non-profit, and private sectors.

NIFCO engages in other activities that also channel social and/or economic benefits into the province: sponsorship of film research projects and publications, audience exposure to other independent films, and assistance with accessing film production finances. NIFCO encourages the development of film as an art and as a cultural industry in Newfoundland and Labrador, and provides a meeting space for filmmakers and media artists.

To date, NIFCO members have created more than 200 films.

The Battle Harbour Historic Trust, a charity incorporated in 1990, exists to develop the site of Battle Harbour to economically benefit surrounding communities of Mary's Harbour, St. Lewis, and Lodge Bay. Situated on Battle Island, which rests near the main shoreline, Battle Harbour was once the economic and social hub of the southeastern Labrador coast. In the 1770s, the presence of salt fish merchant premises transformed the harbour into a burgeoning village. Two centuries later, economic and settlement patterns culminated in the end of the community. Between 1965 and 1970, permanent residents relocated under a government-sponsored resettlement program.

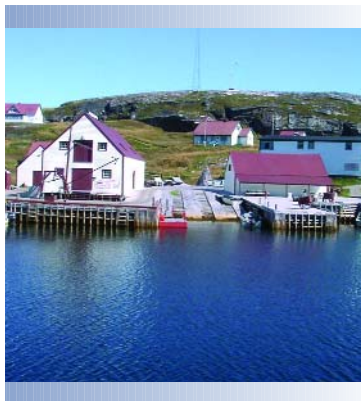
Despite the village's unfortunate end, the Battle Harbour Historic Trust recognized the site's economic potential. For six years, the trust engaged in research and architectural restoration of 20 historic structures and connecting walkways. The site opened in 1997. Each June to September, visitors can explore the area and view a collection of more than 300 artifacts, all of which shed light on the fishery and everyday life of Battle Harbour inhabitants from the 18th to the 20th centuries.

Battle Harbour receives about 2,400 visitors annually, according to Trust volunteer and treasurer Gail Pearcey. While difficult to determine the site's influence on the economies of nearby communities, Pearcey points out that all travellers must pass through several communities to reach Battle Harbour. Says Pearcey, "The hotel in Mary's Harbour has definitely picked up some business. Other tourist points of interest along the Labrador coast no doubt benefit indirectly from Battle Harbour's designation as a National Historic District and a "one-of-a-kind" experience as a heritage island retreat in the Labrador sea."

The entire site operates as a social economy enterprise. Guided tours of buildings and museums are provided for a fee, as are access to a conference room, waterfront facilities, accommodations in one of seven restored buildings, dining, and a general store. These goods and services generate approximately 75 per cent of the organizational budget. The remaining 25 per cent is a combination of corporate, foundation, individual, and other sources. The trust relies on in-kind support for some professional services. The site employs 13 seasonal workers on a long-term basis, plus one other individual on a short-term, seasonal basis.

Battle Harbour Historic Trust Inc.


P.O. Box 140
Mary's Harbour, A0K 3P0
Tel: 709-921-6325
E-mail: information@battleharbour.com
www.battleharbour.com






PROTECTING

OUR ANIMALS, LAND, AND SEA



Our province is a bewitching sprawl of water, land and wildlife: moody seas, dense forests, quiet barrens, deep ponds, and rich mineral rock. Moose, beavers, waterfowl, foraging bears and jumping salmon - our natural environment is alive, abundant, and much of it untouched; a priceless treasure to behold and value.

Many groups focus on the protection, conservation, health, and welfare of our animals, land, and sea, encouraging us to appreciate, discover, and celebrate our natural environment. In addition, some organizations monitor the health and sustainability of our landscapes, seascapes, and wildlife to ensure that industries relying on these natural resources continue to flourish without compromising the integrity of our environments.



As community-minded organizations step up to act as custodians of our wildlife, waters, and wilderness, they help us build our province's reputation as a place of natural wonders and they encourage us to develop natural resources with sound planning and forethought.

“Gros Morne National Park is host to approximately 158,000 visitors annually,” says Jackie Hiscock, the executive assistant of the Gros Morne Co-operating Association. “We work with the Gros Morne National Park to support and supplement the protection, preservation, and interpretation of the park’s heritage resources.”

With such an influx of visitors each year, the need is high to continually develop and deliver a variety of programs and projects to enhance the park. Incorporated in 1993, the charitable Gros Morne Co-operating Association maintains close relations with Parks Canada and administers a number of programs, many of which – if not all – exist as social economy enterprises.

The Association conducts research, provides research assistance, markets the region, develops conferences, runs programs on sustainable tourism, sponsors the annual Beach Sweep, and is involved with a community waste management initiative. The organization manages all public swimming pool programming and an extensive system of cross-country ski trails. It develops an array of products and operates sales outlets at the Gros Morne Discovery Centre, Visitor Centre, and Bonne Bay Marine Station. Products are also sold through mail and phone orders within Canada and the U.S.A. Membership is available to anyone who supports the goals of the Association.

Many services are delivered by contract on behalf of Parks Canada and Memorial University of Newfoundland. Products are purchased by the general public, the private sector, and the non-profit sector. The sale of products and services accounts for all revenue generated by the Association. While the organization does not receive funding from external sources, it does receive in-kind support in the form of office space and building space for its three shops.

The Association provides employment full time to four people, seasonally to 20 people, and short term to 25 others. The organization relies on approximately 300 volunteers to aid with various programs.

Gros Morne Co-operating Association

P.O. Box 130
Rocky Harbour, A0K 4N0
Tel: 709-458-3610
E-mail:
grosmorne.info@pc.gc.ca
[www.pc.gc.ca/
pn-np/nl/grosmorne](http://www.pc.gc.ca/pn-np/nl/grosmorne)



**Burin Peninsula Society
for the Prevention
of Cruelty to Animals**

**P.O. Box 525, Burin Bay
Arm, AOE IGO
Tel: 709-891-8000
E-mail:
burinspca@gmail.com
www.burinspca.com**

In September 1996, a group of individuals concerned about animal welfare on the Burin Peninsula formed the Burin Peninsula Society for the Prevention of Cruelty to Animals (SPCA). After three years of fundraising, and the acquisition of some government support, the shelter opened in May 1999.

The Burin Peninsula SPCA strives for improvements in animal welfare through education, awareness, and responsibility. It shelters homeless animals and facilitates animal adoptions for a fee. It also sells T-shirts, cookbooks, calendars, and tote bags. One individual is employed full time at the SPCA.

**Harbour Authority
of Bay St. George South**

**P.O. Box 5, Mckay's
AON IGO
Tel: 709-645-2314**

In this province, many public harbours are operated by harbour authorities. The Harbour Authority of Bay St. George South is responsible for maintaining and supervising five ports: Crabbes River, Fischells River, Brown's Cove, Seal Brook, and Harbour Beach. Within its jurisdiction, the Harbour Authority of Bay St. George South provides service to approximately 85 vessels, the vast majority of which belong to fishers.

There are a number of activities the Harbour Authority performs for a fee. Small Craft Harbours, a program run by the Department of Fisheries and Oceans to maintain harbours vital to the fisheries, contracts the Harbour Authority annually to dredge the ports. The Coast Guard contracts the organization to maintain three navigational aids. As well, a fee is charged for berthage (space at the wharf for vessels) and for providing power hook-up.



**COMMUNITY
ENTERPRISE ACTIVITIES
IN NEWFOUNDLAND
AND LABRADOR: ● ● ● ● ● ● ● ● ● ●
AN INVENTORY**

Amnesty International, Group 60

Standing in solidarity with and helping to protect individuals and communities around the world whose human rights are at risk.

P.O. Box 23193, St. John's, A1B 4J9
Tel: 709-753-3263
E-mail: aigroup60@nl.rogers.com
Goods: gift/promotional merchandise

Association of Heritage Industries of Newfoundland and Labrador

Raising awareness and lobbying on behalf of provincial heritage organizations; promoting heritage preservation/development standards and best practices.

P.O. Box 2064, St. John's
A1C 5R6
Tel: 709-738-4345
E-mail: ahi@nfld.net
Goods: heritage initiatives planning guide
Services: consultation, courses, workshops, and/or training facilitation services

Autism Society

Providing supports, services, and education for individuals, families, and professionals directly affected by Autism Spectrum Disorder.

P.O. Box 14078, St. John's, A1B 4G8
Tel: 709-722-2803
E-mail: info@autismsociety.nf.net
Services: space rental

Avalon Employment Inc.

Offering employment services to people experiencing employment barriers.

P.O. Box 2574, St. John's, A1C 6K1
Tel: 709-579-4866
E-mail: aei@avalonemploy.com
Services: expertise (at conferences, roundtables, etc.), job search assistance

Baccalieu Trail Heritage Corporation (BTHC)

Promoting, developing, and raising awareness of Baccalieu Trail heritage resources.

4 Pike's Lane, Unit 2, Carbonear, A1Y 1A7
Tel: 709-596-1906
E-mail: charles.adams@nf.sympatico.ca
Goods: gift/promotional merchandise
Services: admission to labs, museums, and archaeological digs

Baccalieu Trail Producers' Cooperative

Achieving goals for the benefit of the farming and production industry sectors.

Unit 3, Carbonear, A1Y 1A7
Tel: 709-786-2943
E-mail: btpc@cna.nl.ca
Services: space rental

Battle Harbour Historic Trust Inc.

Promoting Battle Harbour as a tourist destination. This organization operates a museum shop, a general store, and seven heritage rental properties.

P.O. Box 140, Mary's Harbour, A0K 3P0
Tel: 709-921-3022
E-mail: margaretpye@nf.sympatico.ca
Goods: gift/promotional merchandise
grocery items, meals
Services: accommodations, space rental, tours, interpretations

Beagle Paws

Rescuing neglected or abandoned beagles, and providing education and awareness of proper beagle care.

P.O. Box 28164, St. John's, A1B 4J8

Tel: 709-738-7297

E-mail: info@beaglepaws.com

Goods: branded merchandise, dog-related products

Bell Island Community Development Co-operative

Focusing on education and business generation for the purpose of creating employment.

P.O. Box 996, Bell Island, A0A 4H0

Tel: 709-488-2221

E-mail: kavanagh.ken@gmail.com

Goods: baked goods

Services: space rental, rental units

Beothuk Chapter, International Association of Administrative Professionals (IAAP)

Promoting the administrative profession in Newfoundland and across Canada.

P.O. Box 39041, St. John's, A1E 5Y7

Tel: 709-364-5720

E-mail: beothukiaap@yahoo.com

Services: courses, workshops, and/or training

Better Business Bureau (BBB) of Newfoundland & Labrador

Promoting ethics, honesty, and integrity in the marketplace, and providing dispute resolution and fraud / scam alerts.

360 Topsail Road, St. John's, A1E 2B6

Tel: 709-364-2363

E-mail: office@bbbnl.org

Services: membership dispute resolution services, online trust mark, pre-purchase research

Bicycle Newfoundland and Labrador

Representing the cycling community throughout the province and Canada.

P.O. Box 2127, St. John's, A1B 4R3

Tel: 709-682-5770

E-mail: bnl@bnl.nf.ca

Goods: gift/promotional merchandise

Services: courses, workshops, and/or training, lessons, personal training

Big Droke Pre-Historic Cultures Foundation, Inc.

Working to become a self-sustaining organization and to create employment in our region. This organization operates a craft shop.

84-92 Michael's Drive, Bird Cove, A0K 1L0

Tel: 709-247-2011

E-mail: bigdroke@nf.sympatico.ca

Goods: arts and/or crafts

Services: admission to museum, tours, interpretations

Bonne Bay Cottage Hospital Heritage Corporation

Managing the old Bonne Bay cottage hospital as a community cultural, heritage, and wellness centre.

Box 236, Norris Point, A0K 3V0

Tel: 709-458-3072

E-mail: bbchhc@nf.aibn.com

Services: accommodations, space rental

Books For Babies®

Providing early literacy training materials to families with children.

P.O. Box 822, Corner Brook, A2H 6H6

Tel: 709-634-4888

E-mail: babybooks@ed.cna.nl.ca

Goods: gift/promotional merchandise

Botwood Boys and Girls Club

Providing programs for youth ages five to 18 years that focus on learning, employment, access to supportive services, community capacity building, and healthy living.

P.O. Box 1049, Botwood, A0H 1E0

Tel: 709-257-3191

E-mail: bbgclub@nf.aibn.com

Services: catering

Botwood Heritage Society

Collecting, preserving, and interpreting information from Botwood's past, and celebrating and exploring Botwood's history.

P.O. Box 490, Botwood, A0H 1E0

Tel: 709-257-3022

E-mail: eevan@nf.aibn.com

Goods: gift/promotional merchandise

Services: tours, interpretations

Bridges To Hope Inc.

Providing social programs that enhance the day-to-day living of individuals and families.

81 Cochrane Street, St. John's, A1C 3L7

Tel: 709-722-9225

E-mail: bth@firstcity.net

Services: Home Smart program

Brother T.I. Murphy Centre Inc.

Providing academic, career, and life skills education.

1 Prince Philip Drive, St. John's, A1A 5B2

(behind College of the North Atlantic)

Tel: 709-579-6606

E-mail: tturner@cdli.ca

Services: academic development program courses, workshops, and/or training

Buckmasters Circle Community Centre

Providing social, educational, recreational, and health supports to residents of Buckmasters Circle.

129 Buckmasters Circle, St. John's, A1C 5T9

Tel: 709-579-0718

E-mail: bonnie@bmcc.nf.ca

Services: space rental

Burgeo Broadcasting System

Providing quality, affordable radio and television services to the people of Burgeo, and supplying high-speed Internet services to Burgeo and five surrounding communities.

P.O. Box 419, Burgeo, A0N 2H0

Tel: 709-886-2177

E-mail: claudio@bbsict.ca

Services: cable and Internet installation, cable television, high-speed Internet, service calls

Burin Peninsula Society for the Prevention of Cruelty to Animals (SPCA)

Advocating for animal rights; housing stray, unwanted, or abused animals; facilitating animal adoptions; and investigating and taking appropriate action in cases of animal cruelty.

P.O. Box 525, Burin Bay Arm, A0E 1G0

Tel: 709-891-8000

E-mail: burinspca@gmail.com

Goods: gift/promotional merchandise

Services: animal adoptions

Burnside Heritage Foundation Inc.

Excavating and conserving archaeological sites, and maintaining a community museum in Burnside, Bonavista Bay.

5 Dunscombe Place, St. John's, A1E 3P7

Tel: 709-745-4687

E-mail: laurie.mclean@nf.sympatico.ca

Goods: arts and/or crafts, gift/promotional merchandise

Services: admission to museum, consultation tours, interpretations

Calypso Foundation

Encouraging developmentally delayed individuals to become contributing members of society by promoting and facilitating competence and independent living.

Canadian Diabetes Association

Promoting the health of Canadians through diabetes research, education, service and advocacy.

Canadian Hard of Hearing Association - Newfoundland and Labrador (CHHA-NL)

Providing education and advocacy on hearing loss issues, and creating better hearing accessibility in public and other facilities.

Canadian Mental Health Association, NL Division

Promoting the mental health of all people.

Canadian Paraplegic Association

Providing assistance to mobility-impaired individuals and their families in achieving independence and integration in all aspects of everyday life.

Canadian Red Cross - Newfoundland and Labrador Region

Providing programs and services to respond to community needs with an emphasis on the most vulnerable.

Chez les français de l'Anse-à-Canards Inc.

Promoting and preserving the French language and the culture of francophones in the community.

P.O. Box 917, Lewisporte, A0G 3A0

Tel: 709-535-2604

E-mail: calypsofoundation@nf.aibn.com

Goods: recycled/second-hand goods

29-31 Pippy Place, Suite 2007, St. John's A1B 3X2

Tel: 709-747-4598

E-mail: janelle.roberts@diabetes.ca

Goods: gift/promotional merchandise, recycled/second-hand goods

Services: children's camp, forum admission

136 Crosbie Road, Suite 103, St. John's A1B 3K3

Tel: 709-753-3224

E-mail: chhanl@nfld.net

Services: space rental

81 Kenmount Road, St. John's, A1B 3P8

Tel: 709-753-8550

E-mail: office@cmhanl.ca

Goods: Christmas cards

Services: Workshops (Helping Skills and Changing Minds), vending machine candy

(Newfoundland and Labrador) Inc.

P.O. Box 21284, St. John's, A1A 5G6

Tel: 709-753-5901

E-mail: nbrowne@canparaplegic.org

Goods: trees

Services: Workplace Health, Safety & Compensation Commission Program

17 Major's Path, St. John's, A1A 4Z9

Tel: 709-758-8400, ext. 8411

E-mail: anna.power@redcross.ca

Goods: First Aid kits, gift/promotional merchandise, health care equipment

Services: courses, workshops, and/or training, lessons, personal training, On Board Training Program, prevention/education programs

Box 337, R.R. 1, Black Duck Brook, Lourdes A0N 1R0

Tel: 709-642-5498

E-mail: cfac@nf.aibn.com

Services: bar service

CHMR-FM Radio

Providing non-profit campus/community radio.

Box A119, Memorial University of
Newfoundland, St. John's, A1C 5S7

Tel: 709-737-4777

E-mail: chmr@mun.ca

Services: advertising spots, space rental

Clarenville Area Chamber of Commerce

Promoting and improving the economic climate of the Clarenville area; supporting the needs and concerns of the business community; and enhancing the community's civic and social well-being.

292A Memorial Drive, Clarenville, A5A 1P1

Tel: 709-466-5800

E-mail: info@clarenville.net

Goods: gift/promotional merchandise

CNIB, Newfoundland and Labrador Division

Providing public education and research, and providing the services and support necessary to enjoy a good quality of life while living with vision loss. This organization operates a catering service called CaterPlan as a separate, arms-length business.

70 The Boulevard, St. John's, A1A 1K2

Tel: 709-754-1180, ext. 221

E-mail: len.baker@cnib.ca

Goods: Braille printing, glasses, technical aids
white canes

Services: catering, services for the blind and
visually impaired

Coast of Bays Arts and Exploration Centre

Welcoming visitors into the region, and promoting and marketing the area as a tourist destination. This organization operates an art gallery.

P.O. Box 310, St. Alban's, A0H 2E0

Tel: 709-538-3552

E-mail: cynthia@coastofbays.nl.ca

Goods: arts and/or crafts

Colony of Avalon Foundation

Investigating, preserving, interpreting, and developing archaeological remains of the Colony of Avalon. This organization operates a gift shop.

Box 119, Ferryland, A0A 2H0

Tel: 1-877-326-5669

E-mail: info@colonyofavalon.ca

Goods: arts and/or crafts

Services: admission to exhibits and digs,
membership

**Communities In Schools (CIS)
Newfoundland and Labrador, Inc.**

Coordinating the delivery of services to young people by recruiting community volunteers to help support school initiatives.

P.O. Box 5600, Stephenville, A2N 3P5

Tel: 709-643-3919, ext. 35

E-mail: cis.snow@nf.aibn.com

Services: courses, workshops, and/or
training

**Community Business Development
Corporation (CBDC) Emerald**

Assisting with the creation of small and medium-sized businesses, and in the expansion and modernization of existing businesses through the provision of financial and technical services to entrepreneurs.

P.O. Box 594, Baie Verte, A0K 1B0

Tel: 709-532-4690

E-mail: nancy.brown@cbdc.ca

Goods: loans

Services: project administration

**Community Services Council
Newfoundland and Labrador (CSC)**

Promoting social and economic well-being by encouraging citizen engagement, promoting the integration of social and economic development, and providing leadership in shaping public policies.

Suite 201, Virginia Plaza
Newfoundland Drive, St. John's
A1A 3E9
Tel: 709-753-9860
E-mail: csc@csc.nf.net
Goods: gift/promotional merchandise, publications
Services: courses, workshops, and/or training, enVision.ca, research, Voluntary Gateway, Community Service Component of the Student Work and Service Program (SWASP)

Conception Bay South Soccer Association

Offering soccer programming for CBS citizens aged four to adulthood, on a year-round basis.

2500 Topsail Road, Conception Bay South
A1W 5R4
Tel: 709-834-1850
E-mail: cparsons@cbsoccer.com
Services: soccer programs (e.g. house league, all-star, indoor, day camps)

**Co-operative Housing Association of
Newfoundland and Labrador (CHANAL) Inc.**

Ensuring that all co-op housing associations within the province are supported, maintained, and sustained.

P.O. Box 453, Mount Pearl, A1N 2C4
Tel: 709-747-5615
E-mail: chanal@nl.rogers.com
Services: accounting/bookkeeping, project management

**Craft Council of Newfoundland and
Labrador**

Ensuring a strong and supportive craft community, and playing a leadership role in the growth of a thriving craft industry. This organization operates a retail store, a gallery, and a clay studio.

59 Duckworth Street, St. John's, A1C 1E6
Tel: 709-753-2749
E-mail: amanuel@craftcouncil.nf.ca
Goods: arts and/or crafts
Services: courses, workshops, and/or training, information services, marketing services, technical services

Credit & Debt Solutions

Educating consumers in the wise use of credit and facilitating equitable resolutions to financial problems.

22 Queen's Road, St. John's, A1C 2A5
Tel: 709-753-5812
E-mail: psweetapple@pccsnf.com
Services: Employee Assistance Program coordination, credit counselling

Deer Lake Chamber of Commerce

Promoting and improving trade and commerce, and the economic, civil, and social welfare of the district.

25A Elizabeth Avenue, Deer Lake, A8A 1H6
Tel: 709-635-3260
E-mail: s_goulding@warp.nfld.net
Services: advertising, membership

Dorset Soapstone Quarry Museum

Promoting tourism in the local area and marketing the Dorset Soapstone Historic Site as a major attraction. This organization operates a museum craft shop.

General Delivery, Fleur-De-Lys, A0K 2M0
Tel: 709-253-2126
E-mail: dorseteskimo@nf.aibn.com
Goods: arts and/or crafts, beverages
Services: admission to museum, Community Access Program, rental of research station

Eastern Edge Gallery

Exhibiting contemporary art in diverse media.

72 Harbour Drive, P.O. Box 2641

St. John's, A1C 6K1

Tel: 709-739-1882

E-mail: egallery@nfld.net

Services: membership, space rental and small art resource centre

Environmental Resources Management Association

Salmon development, freshwater biology and tourism services.

Box 857, Grand Falls-Windsor, A2A 2P7

Tel: 709-489-7350

E-mail: fred.parsons@nf.sympatico.ca

Goods: Meals, arts and/or crafts, gifts/promotional merchandise, books, admission tickets

Services: RV park sites, consultation biology services, hatchery operations, freshwater habitat surveys/restoration, catering

Epilepsy Newfoundland and Labrador (ENL)

Educating people across the province about the disorder of epilepsy. This organization operates a thrift store.

261 Kenmount Road, St. John's, A1B 3P9

Tel: 709-722-0502

E-mail: gail@nf.aibn.com

Goods: recycled/second-hand goods

Exploits Valley Community Coalition

Promoting and supporting the well-being of families, and providing programs and services to enhance family stability and healthy child development.

61-13th Avenue, Grand Falls-Windsor

A2B 1E6 Tel: 709-489-8133

E-mail: evcc@familyresourcecentres.ca

Services: early learning and child care programs

Exploits Valley Economic Development Corporation

Planning, coordinating, and facilitating economic development in the Exploits Valley region.

P.O. Box 117, Grand Falls-Windsor, A2A 2J3

Tel: 709-489-8700

E-mail: rfrench@exploitsvalley.nf.ca

Service: space rental

Family History Society of Newfoundland and Labrador

Promoting the preservation of family history in Newfoundland and Labrador.

657 Topsail Road, St. John's, A1E 2E3

Tel: 709-754-9425

E-mail: fhs@fhsnl.ca

Services: database searches

Father Val Power Memorial Learning Centre Complex

Offering a range of services that lead to the development of the whole person. This organization operates a gym, a seasonal tearoom, and a gift shop.

P.O. Box 81, St. Mary's, A0B 3B0

Tel: 709-525-2260

E-mail: fvplc@hotmail.com

Goods: gift/promotional merchandise
In Memoriam cards, meals

Services: Community Access Programs, courses, workshops, and/or training, gym drop-in admission, Internet research, membership, office/printing services

FESTIVAL 500 Corporation

A biennial, international, non-competitive choral music festival in St. John's.

P.O. Box 2333, St. John's, A1C 6E6
Tel: 709-738-6013
E-mail: pcampbell@festival500.com
Goods: gift/promotional merchandise, performances
Services: advertising space, festival participant registration

Fogo Island Co-operative Society Ltd.

Harvesting and processing ocean products. This organization operates three fish plants, two buying stations, and a welding shop.

P.O. Box 70, Seldom, A0G 3Z0
Tel: 709-627-3452
E-mail: fogoislandcoop@ns.aibn.com
Goods: capelin, cod, crab, herring, mackerel, sea cucumber, seafood products, shrimp, turbot

Fogo Island Development Association Ltd.

(Currently in transition; mission and purpose to be redefined.)

Box 1, Site 5, Fogo Island Central, A0G 2X0
Tel: 709-266-2794
E-mail: fogoislanddevelopment@nf.aibn.com
Services: space rental

Francophone Association of Labrador (Association francophone du Labrador)

Preserving the French language and supporting the Francophone population.

P.O. Box 453, Labrador City, A2V 2K7
Tel: 709-944-6600
E-mail: afl@crrstv.net
Goods: events admission tickets
Services: advertising space, courses, workshops, and/or training, membership, translation

French Shore Historical Society

Preserving the natural and cultural heritage of Conche, Croque, St. Julien, and Maine Brook.

P.O. Box 29, Conche, A0K 1Y0
Tel: 709-622-3500
E-mail: frenchshorehs@nf.aibn.com
Goods: arts and/or crafts, food, gift/promotional merchandise
Services: catering, courses, workshops, training, office/printing services

Gander River Management Association

Managing and protecting the Gander River watershed.

Box 2222, McCurdy Complex
Gander, A1V 2N9
Tel: 709-256-3413
E-mail: grmajim@hotmail.com
Goods: gift/promotional merchandise

Grande Meadows Golf Club

Bringing social benefits to the entire Burin Peninsula through the sport of golf and healthy living. This organization operates a pro shop.

P.O. Box 80, Frenchman's Cove, A0E 1R0
Tel: 709-826-2600
E-mail: grandemeadows@nf.aibn.com
Goods: gift/promotional merchandise, ice cream, sandwiches
Services: advertising, green fees, junior, ladies', and men's programs, tournaments

Great Northern Peninsula Development Corporation

Working primarily with community economic development organizations and small businesses involved in establishing community-based development opportunities.

Plum Point, A0K 4A0

Tel: 709-247-2354

E-mail: dsimms@nf.aibn.com

Goods: gift/promotional merchandise

Services: business facilitation services, research, tours, interpretations

Grenfell Historical Society

Collecting, preserving, exhibiting, and interpreting artefacts relevant to the founding of the Grenfell mission, including materials belonging or related to Dr. Grenfell.

This organization operates a craft shop.

P.O. Box 93, St. Anthony, A0K 4S0

Tel: 709-454-0244

E-mail: gnewell@grhs.nl.ca

Goods: arts and/or crafts

Services: tours, interpretations

Gros Morne Co-operating Association

Supporting and supplementing Parks Canada's mandate, which is to protect the natural environment and heritage within the Gros Morne region. This organization operates three gift shops.

P.O. Box 130, Rocky Harbour

A0K 4N0

Tel: 709-458-3605

E-mail: colleen.kennedy@pc.gc.ca

Goods: arts and/or crafts, gift/promotional merchandise

Services: beach clean-ups, marine station, management services, research, ski trail, sustainable tourism programs, waste management strategy

Harbour Authority of Bay St. George South

Maintaining and supervising the harbour in Bay St. George South, which encompasses five ports.

P.O. Box 5, General Delivery, MacKay's A0N 1G0

Tel: 709-645-2314

E-mail: habaystgeorgesouth@nf.aibn.com

Services: berthage, power hook-up, daily and emergency services

Harbour Authority of Fogo Island

Leasing DFO properties and managing the day-to-day operations and the safety conditions of the harbours.

Box 8, Site 5, Joe Batt's Arm, A0G 2X0

Tel: 709-266-1090

E-mail: hafogoisland@nf.aibn.com

Goods: bilge booms, degreasers, electrical plugs, oil absorbent sheets, peat moss, safety glasses

Harbour Grace Community Youth Network (SPLASH)

Serving youth ages 12 to 18 years – especially those at risk – by providing daily programs focusing on recreation, education, employment, and life skills.

P.O. Box 659, Harbour Grace

A0A 2M0

Tel: 709-596-2400

E-mail: danitapower@thesplashcentre.com

Services: space rental

Historic Sites Association of Newfoundland and Labrador

Protecting, preserving, and promoting the province's history and heritage. This organization operates 13 heritage shops in various locations across the province.

P.O. Box 5542, St. John's, A1C 5W4

Tel: 709-753-9262

E-mail: info@historicsites.ca

Goods: arts and/or crafts, books, gift/promotional merchandise, videos

Humber Valley Rowing Club

Teaching rowing and encouraging participation in competitive racing at local and provincial levels.

79 West Valley Road, Corner Brook
A2H 2X4

Tel: 709-632-2823

E-mail: donna.luther@nl.rogers.com

Goods: gift/promotional merchandise

Services: lessons, personal training, space rental

Independent Artists Cooperative

Providing accessible workspace, programs, and other resources to independent Newfoundland artists.

St. John's

Tel: 709-754-6662

E-mail: indieartscoop@gmail.com

Goods: gift/promotional merchandise

Services: recording space rental, working space rental

Irish Loop Development Board

Providing development leadership, strategic planning, partnership development, brokering/referral, and capacity building.

P.O. Box 6, Trepassey, A0A 4B0

Tel: 709-438-2898

E-mail: executivedirector@irishloop.nf.ca

Services: consultation, program evaluation, project administration

Island Furniture Association

Providing employment for mentally challenged individuals. This organization operates three furniture and appliances stores.

428 Empire Avenue, St. John's, A1E 1W7

Tel: 709-579-4058

Goods: appliances, furniture

Janeway Children's Health and Rehabilitation Centre Auxiliary

Aiding the Janeway Children's Health and Rehabilitation Centre via services and financial help. This organization operates a gift shop.

66 Jasper Street, St. John's, A1A 5N5

Tel: 709-726-1219

E-mail: m_pardy@nl.rogers.com

Goods: gift/promotional merchandise

Kids in Safe Seats Inc.

Promoting child passenger safety through education and inspections, and by lobbying for better legislation.

37 Downing Street, St John's, A1B 2R9

Tel: 709-726-5477

E-mail: kiss@nfld.com

Services: courses, workshops, and/or training

Kinsmen Club of Mount Pearl

Serving the community's greatest needs.

P.O. Box 155, Mount Pearl, A1N 2C2

Tel: 709-753-3325

E-mail: rlevandier@aluma.com

Services: space rental

Kittiwake Dance Theatre

A performing company dedicated to dance and to providing opportunities for new works and new choreographers, as well as standard works.

P.O. Box 7414, St. John's, A1E 3Y5

Tel: 709-722-6907

E-mail: kittiwake@nfld.net

Goods: gift/promotional merchandise, performances

Services: choreography, space rental

Labrador Inuit Development Corporation (LIDC)

Improving the living conditions of Labrador Inuit through the creation and provision of employment and economic opportunities, with a focus on traditional skills, training, and skills transfer. This organization operates a travel agency, Pan Artic Inuit Logistics, Torngait Services Inc., Torngait Ujaganniavingit Corp., and three companies in the fisheries sector. Many initiatives have external partners.

P.O. Box 1000, Station B
Happy Valley-Goose Bay, A0P 1E0
Tel: 709-896-8505
E-mail: lidc.hvgb@lidc.ca
Goods: granite blocks, northern crab, shrimp, turbot
Services: construction services, maintenance services, operation and maintenance of Canada's portion of the North Warning System, travel arrangements

Labrador West Young People's Association/Labrador West Youth Centre

Providing services and programs for youth in Labrador West. This organization operates a canteen.

P.O. Box 339, Labrador City, A2V 2K6
Tel: 709-944-2800
E-mail: tonyslade@ecc-cle.ca
Goods: beverages and snacks, gift/promotional merchandise, meals
Services: space rental

La Scie United Church

Church services, community outreach, and reaching people who need God's help and/or intervention in their lives.

P.O. Box 155, La Scie, A0K 3M0
Tel: 709-675-2821
E-mail: l.hamlyn@nf.sympatico.ca
Goods: fall sale
Services: catering, meals

MacMorran Community Centre

Providing social health, education, employment, and recreation programs and services to families living in Newfoundland Housing units.

P.O. Box 21046, St. John's, A1A 5B2
Tel: 709-722-1168
E-mail: jcrockwell@nf.aibn.com
Services: summer program, space rental

Marystown Memorial Museum

Preserving the history of Marystown. This organization operates a used furniture store.

P.O. Box 688, Marystown, A0E 2M0
Tel: 709-279-1462
Goods: recycled/second-hand goods

Meals on Wheels

Serving people that are unable to prepare meals for themselves.

39 Campbell Avenue, St. John's, A1E 2Z3
E-mail: hhmow@sjnhb.nf.ca
Goods: meals

Metis Development Corporation

Pursuing business and economic opportunities for the Labrador Inuit-Metis people.

P.O. Box 418, Station C
Happy Valley-Goose Bay, A0P 1C0
Tel: 709-896-5722
E-mail: jamie@metisbusiness.ca
Goods: crab, seal, shrimp
Services: courses, workshops, and/or training, space rental

Monsignor McCarthy Council

Promoting fraternity within the Catholic community.

56 Valley Road, Carbonear, A1Y 1A7
Tel: 709-596-6200
E-mail: mccarthycouncil@gmail.com
Services: catering

**Mothers Against Drunk Driving (MADD)
Avalon Chapter**

Working to stop impaired driving and to support the victims of this violent crime.

33 Kelliview Avenue
Conception Bay South, A1X 6X9
Tel: 709-834-8557
E-mail: sharonclarke@nl.rogers.com
Goods: gift/promotional merchandise

**Museum Association of Newfoundland
and Labrador**

Providing professional development for museum workers and lobbying on behalf of the heritage sector.

P.O. Box 5785, St. John's, A1C 5X3
Tel: 709-722-9034
E-mail: uokshevsky@nf.aibn.com
Goods: arts and/or crafts, gift/promotional merchandise
Services: courses, workshops, and/or training

**Newfoundland and Labrador Association
of Technology Industries (Nati)**

Representing the technology industry in Newfoundland and Labrador, and carrying out programs and projects to benefit member companies.

84 Elizabeth Avenue, St. John's, A1A 1W1
Tel: 709-757-3251
E-mail: paul@nati.net
Services: export development assistance

**Newfoundland and Labrador
Construction Association (NLCA) Ltd.**

Providing services to member companies throughout the province.

P.O. Box 8008, St. John's, A1B 3M7
Tel: 709-753-8920
E-mail: Lrossiter@nfca.ca
Goods: CCDC guides and documents, contract documents, forms
Services: advertising

**Newfoundland and Labrador Economic
Developers' Association**

Promoting and facilitating professional development and networking opportunities for paid and volunteer economic development practitioners.

P.O. Box 8597, Station A, St. John's, A1B 3P2
Tel: 709-754-1660
E-mail: kmurray@nlfl.nf.ca
Services: courses, workshops, and/or training

**Newfoundland and Labrador Federation
of Agriculture**

Representing the agricultural industry and advocating on relevant issues; thereby promoting the common interests of Newfoundland and Labrador farmers.

P.O. Box 1045, Mount Pearl, A1N 3C9
Tel: 709-747-1759
E-mail: frankieaylward@nlfa.ca
Services: project administration, research

**Newfoundland and Labrador Folk Arts
Council (NLFAC)**

A not-for-profit organization that has been active in the music community of Newfoundland and Labrador since 1966. Promotes the Folk Arts throughout the province and Canada.

P.O. Box 6283, St. John's, A1C 6J9
Tel: 709-576-8508
E-mail: office@nlfolk.com
Goods: raffle tickets, gift/promotional merchandise, annual folk festival, weekly folk nights
Services: courses, workshops, and/or training

**Newfoundland and Labrador Laubach
Literacy Council (NLLLC) Inc.**

Working to raise literacy levels in the province.

Box 822, Corner Brook, A2H 6H6
Tel: 1-800-863-0373
E-mail: laubach@nf.aibn.com
Services: courses, workshops, and/or training

Newfoundland and Labrador LETS Barter Network

Dedicated to building healthy, economically sustainable communities through the development and promotion of grassroots mutual credit associations.

c/o 14 Colonial Street, St. John's, A1C 3M8
Tel: 709-579-5455
E-mail: letsbarter@ecomail.org
Services: account maintenance and updates, advertising, member transaction recordings

Newfoundland and Labrador Outport Nursing and Industrial Association (NONIA)

Employing knitters and weavers across the province, and promoting these traditional arts.

286 Water Street, St. John's, A1C 1B7
Tel: 1-877-753-8062
E-mail: nonia@nf.aibn.com
Goods: hats, mitts, napkins, placements, runners, socks, sweaters, tablecloths

Newfoundland and Labrador Safety Council

Working to prevent injuries and fatalities from happening, and to reducing the consequences and effects of those that do occur.

Regatta Plaza II, 84-86 Elizabeth Avenue
St. John's, A1A 1W7
Tel: 709-754-0210
E-mail: info@safetycouncil.net
Services: courses/workshops/training in Driver Education, Motorcycle Safety and Occupational Health and Safety

Newfoundland and Labrador Sexual Health Centre

Promoting positive sexual health to all residents of Newfoundland and Labrador.

203 Merrymeeting Road, St. John's, A1C 2W6
Tel: 709-579-1009
E-mail: executivedirector@nlsexualhealthcentre.org
Goods: forms of birth control, pregnancy testing
Services: courses, workshops, and/or training

Newfoundland Independent Filmmakers Co-operative (NIFCO)

Providing use of equipment and facilities to members to originate and execute film projects.

40 Kings Road, St. John's, A1C 3P5
Tel: 709-753-6121
E-mail: filmmaker@nifco.org
Services: courses, workshops, and/or training, equipment rental, facilities rental

Newfoundland Quarterly Foundation

Publishing the Newfoundland Quarterly magazine.

279 Duckworth Street, St. John's, A1C 1G9
Tel: 709-722-0637
E-mail: patriciaobrien@nl.rogers.com
Goods: magazine

Newfoundland Symphony Orchestra

Fostering the performance of orchestral music; maintaining artistic integrity, responsibility, and challenge within the community; and embracing the ideals of partnerships, outreach, and leadership.

P.O. Box 1854, St. John's, A1C 5P9
Tel: 709-895-7899
E-mail: peter.gardner@nf.sympatico.ca
Goods: performances
Services: advertising space

Newfoundland T'Railway Council

Developing the former Trans Island Railway bed from St. John's to Port aux Basques as a recreational trail.

P.O. Box 306, Gander, A1V 1W7
Tel: 709-256-8833
E-mail: jeanne.collins@nf.sympatico.ca
Goods: gift/promotional merchandise
Services: project administration

Norstead Village Inc.

A living history representation of a bustling Norse port-of-trade.

P.O. Box 154, Griquet, A0K 2X0

Tel: 709-623-2042

E-mail: daveadey@gmail.com

Goods: arts and/or crafts

Services: tours, interpretations

North Atlantic Aviation Museum

A museum with historical information and artefacts from the beginnings of Gander to today. This organization operates a gift shop.

P.O. Box 234, Gander, A1V 1W6

Tel: 709-256-2923

E-mail: naam@nfld.net

Goods: arts and/or crafts, gifts/
promotional merchandise

Services: admission to museum

North of Fifty-Thirty Association (NOFTA)

Managing an allocation of shrimp on the Great Northern Peninsula and dispersing of royalties aimed at achieving economic development goals in the fisheries and related sectors.

P.O. Box 104, Flower's Cove, A0K 2N0

Tel: 709-456-2440

E-mail: nofta@nf.aibn.com

Goods: unharvested shrimp

Services: courses, workshops, and/or training

OKalaKatiget Society

Preserving and promoting the language and culture of Labrador Inuit through radio and television.

P.O. Box 160, Nain, A0P 1L0

Tel: 709-922-2955

E-mail: okradio@oksociety.com

Goods: gift/promotional merchandise

Services: advertising campaigns, translation

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Promoting and encouraging writing, literacy, and creativity through various activities.

45 North Main, Suite 2, Deer Lake, A8A 1W9

Tel: 709-635-4090

E-mail: pageone@nf.aibn.com

Goods: books

Services: courses, workshops, and/or
training, research

Petit Nord Nature and Heritage Society

Developing and promoting sustainable economic activities while preserving the unique cultural heritage and natural attraction of the region.

P.O. Box 329, St. Anthony, A0K 4S0

Tel: 709-454-2123

E-mail: lorraine.baker@cna.nl.ca

Services: admission to exhibit

Placentia Area Theatre d'heritage

A theatre group presenting a series of history-inspired vignettes around the community.

P.O. Box 56, Jersey side, A0B 2G0

Tel: 709-227-2178

E-mail: padthc@nf.aibn.com

Goods: performances

Placentia Rowing Club

Organizing and operating the annual Placentia Regatta, a fixed-seat rowing event.

Box 1, Site 1, Placentia, A0B 2Y0

Tel: 709-227-3579

E-mail: ecollins@personainternet.com

Goods: gift/promotional merchandise

Services: crew registration, space rental

Quidi Vidi / Rennie's River Development Foundation (QVRRDF)

QVRRDF promotes responsible stewardship through education, raises awareness of the nature of freshwater systems, provides leadership in urban watershed management, and operates The Fluvarium as a public centre for environmental education.

c/o The Fluvarium, 5 Nagle's Place
St. John's, A1B 2Z2
Tel: 709-754-3474
E-mail: info@fluvarium.ca
Services: public and school educational tours, conference and catering facility

Rainbow Riders

Providing horseback riding to people with disabilities for therapy, recreation, and competition as well as other horse-related activities.

P.O. Box 23163, St. John's, A1B 4J9
Tel: 709-570-8840
E-mail: mgillies@nf.sympatico.ca
Goods: gift/promotional merchandise
Services: courses, workshops, and/or training, lessons, personal training, summer camp

Raleigh Historical Corporation

Directing the research, presentation, and promotion of historic resources in the Town of Raleigh and area.

Raleigh
Goods: arts and/or crafts

Ramea Broadcasting Company

Providing quality cable television to citizens at the lowest possible cost.

3 Lodge Road, Ramea, A0N 2J0
Tel: 709-625-2460
E-mail: samuel.fiander@nf.sympatico.ca
Services: cable television signals

Ramea Economic Development Corporation

Implementing Ramea's Strategic Economic Plan.

P.O. Box 159, Ramea, A0N 2J0
Tel: 709-625-2235
E-mail: redc.ramea@gmail.com
Services: space rental

Random North Development Association

Planning, implementing, and managing programs designed to assist in the development of the region.

237 Balbo Drive, Shoal Harbour, A5A 4C3
Tel: 709-466-2848
E-mail: rnda@nf.aibn.com
Services: space rental

Rising Tide Theatre Company

Produces professional theatre and promotes economic development and employment in the Trinity area. Operates Rising Tide Arts Centre.

P.O. Box 78 Trinity, Trinity Bay, A0C 2S0
Tel: 709-464-3232
E-mail: donnabutt@nf.aibn.com
Goods: Seasons in the Bight Theatre Festival performances

Robert's Arm Recreation

Providing recreational services to residents of the town and surrounding municipalities.

P.O. Box 10, Robert's Arm, A0J 1R0
Tel: 709-652-3331
E-mail: town.robertsarm@nf.aibn.com
Services: catering

Ruff-Spots Animal Welfare Foundation, Inc.

Disbursing funds to charitable provincial animal organizations to spay and neuter homeless animals.

P.O. Box 844, Mount Pearl, A1N 3C8
Tel: 709-782-7729
E-mail: ruffspots@nl.rogers.com
Goods: gift/promotional merchandise

Sabres Volleyball Club

Building teams and skills in the CBS volleyball community.

15 Frog Pond Road
Conception Bay South, A1W 5P9
Tel: 709-781-1303
E-mail: sabresvolleyball@hotmail.com
Services: lessons, personal training,
Volleyball Skills Building Camp

Scouts Canada Newfoundland and Labrador

Teaching youth a value system based on the Scout Promise and Law; and helping build a better world where people are self-fulfilled as individuals and play a constructive role in society.

15 Terra Nova Road, St. John's, A1B 1E7
Tel: 709-722-0931
E-mail: nfldlabrador@scouts.ca
Goods: books, gift/promotional merchandise
Services: membership

Single Parents Association of Newfoundland (SPAN)

Providing supports for single parents, enabling them to regain control over their lives for the empowerment of themselves and their children.

P.O. Box 21421, St. John's, A1A 5G6
Tel: 709-738-3401
E-mail: ywalton@span.nf.net
Goods: cookbook, video
Services: Single Parent Employment Support Program

South West Coast Historical Society

Preserving local history via the Gulf Museum and the Railway Heritage Museum.

P.O. Box 1299, Port aux Basques, A0M 1C0
Tel: 709-695-2646
Goods: arts and/or crafts, gift/promotional merchandise
Services: tours, interpretations

St. Anthony Basin Resources, Inc. (SABRI)

Attracting entrepreneurs to the region and developing viable enterprises that generate employment opportunities for the local population. This organization operates a shrimp processing and multi-species plant.

171 West Street, St. Anthony, A0K 4S0
Tel: 709-454-3484
E-mail: sabri@nf.aibn.com
Goods: shrimp quota

St. George's Economic Development Association

Identifying and promoting concepts that improve quality of life, services, and economics.

Box 281, St. George's, A0N 1Z0
Tel: 709-647-3580
E-mail: info@addxweb.com
Goods: gift/promotional merchandise

St. John Ambulance

Improving the safety of Canadians.

P.O. Box 5489, St. John's, A1C 5W4
Tel: 709-726-4200
E-mail: gj@stjohnambulance.nf.ca
Goods: First Aid kits
Services: courses, workshops, and/or training, First Aid service

St. John's Native Friendship Centre

Providing a variety of supports and services to Aboriginal, transient, and homeless people.

716 Water Street, St. John's, A1E 1C1
Tel: 709-726-5902
E-mail: mail@friendshipcentre.nf.net
Goods: arts and/or crafts, meals
Services: hostel services

St. John's Orienteering Club

Making orienteering maps, as well as setting up and running orienteering events for the general public.

6 Gosling Street, St. John's, A1B 3E6

Tel: 709-737-8634

E-mail: sjoc@cs.mun.ca

Goods: maps

Services: courses, workshops, and/or training

St. Michael's Printshop

Facilitating and catalyzing the creation of art and the development of artists.

P.O. Box 193, St. John's, A1C 5J2

Tel: 709-754-2931

E-mail: stmichaelsprintshop@nfld.net

Goods: arts and/or crafts

Services: equipment rental, memberships, space rental, workshops, visiting artists

Stella Burry Community Services

Providing service to adults to create opportunities to play a role in society.

142 Military Road, St. John's, A1C 2E6

Tel: 709-738-7805

E-mail: sbcs@outreach.nf.net

Goods: arts and/or crafts

Services: catering, clothes laundering, furniture refurbishing, New Beginnings program

Straits-St. Barbe Chronic Care Corporation

Providing safe, comfortable care and housing to seniors in the area from Castor River South to Eddies Cove East.

P.O. Box 234, Flower's Cove, A0K 2N0

Tel: 709-456-2022

E-mail: judy-ivydurley@hotmail.com

Goods: meals

Services: accommodations, apartment rentals, daycare, respite care

Teachers on Wheels

Offering literacy training to adults.

P.O. Box 8455, Station A, St. John's, A1B 3N9

Tel: 709-738-3975

E-mail: literacy@teachersonwheels.nf.net

Services: courses, workshops, and/or training

The HUB

Providing a social and recreational environment for members. This organization operates a large printing company and a large catering company.

21 Merrymeeting Road, St. John's, A1C 2V6

Tel: 709-754-0352

E-mail: thehub@nfld.net

Services: bar service, catering, office/printing services, space rental

The Lethbridge and Area Horticultural Co-operative Ltd.

Serving local farmers by providing a refrigerated storage unit for produce grown locally.

P.O. Box 302, Lethbridge, A0C 1V0

Tel: 709-467-4393

E-mail: discovery.regional@nf.aibn.com

Goods: vegetables

Services: space rental

The Salvation Army—Newfoundland and Labrador East Divisional Headquarters

Sharing the love of Jesus Christ, meeting human needs, and being a transforming influence in communities. This organization operates a thrift store.

21 Adams Avenue, St. John's, A1C 4Z1

Tel: 709-579-2022

E-mail: discovery.regional@nf.aibn.com

Goods: recycled/second-hand goods

The Venture Centre

Offering 12 rental units for businesses.

P.O. Box 149, Pasadena, A0L 1K0

Tel: 709-686-2078

E-mail: venture.centre@nf.sympatico.ca

Services: office/printing services, space rental

The Works

Providing recreational and leisure services.

17 Westerland Road, St. John's, A1B 3R7

Tel: 709-737-3809

E-mail: cneil@mun.ca

Goods: sundry supplies, vending,
recycled/second-hand goods

Services: lessons, personal training,
membership

Them Days Inc.

Documenting and preserving the old ways and early days of Labrador.

Box 939, Station B

Happy Valley-Goose Bay, A0P 1E0

Tel: 709-896-8531

E-mail: them.days@nf.aibn.com

Goods: magazine, gift/promotional
merchandise

Topsail United Church

Ministering to the people in the area from Paradise to Holyrood.

P.O. Box 13010, Topsail

Conception Bay South, A1W 2K1

Tel: 709-834-4567

E-mail: jandrews@topsailunitedchurch.nf.net

Goods: arts and/or crafts, baked goods,
meals, recycled/second-hand goods

Services: catering, space rental

Torbay Environment and Trails Committee

Addressing environmental issues in the town, promoting the development of trails, and mounting special projects dealing with both the environment and trails.

P.O. Box 1160, Torbay, A1K 1K4

Tel: 709-437-6439

E-mail: tetc@nf.aibn.com

Goods: gift/promotional merchandise,
recycled/second-hand goods

Torngat Fish Producers Co-operative Society Ltd.

Purchasing catches from northern Labrador fishers and operating three processing facilities.

P.O. Box 839, Station B

Happy Valley-Goose Bay, A0P 1E0

Tel: 709-896-3992

E-mail: gm@torngatfishcoop.com

Goods: char, rock cod, scallops, shrimp,
snow crab, turbot

Trinity Historical Society

Preserving and presenting the history of Trinity and 12 surrounding communities.

P.O. Box 8, Trinity, A0C 2S0

Tel: 709-464-3599

E-mail: ttci@nf.sympatico.ca

Goods: admission to historic buildings,
arts and/or crafts, gift/promotional
merchandise

Services: access to archives, office/printing
services, research

Turk's Gut Heritage Conservation Inc.

Cleaning up the ocean and wharf area, as well as collecting and housing the history of Turk's Gut.

P.O. Box 226, Marysvalle, A0A 2Z0

E-mail: tghc@nf.aibn.com

Goods: arts and/or crafts, gift/promotional merchandise, meals

Services: card games

Twillingate Museum Association

Preserving the history and the cultural background of the Twillingate community.

This organization operates a craft shop.

P.O. Box 369, Twillingate, A0G 4M0

Tel: 709-884-2825

E-mail: info@tmasc.ca

Goods: arts and/or crafts, gift/promotional merchandise

Twillingate-New World Island Development Association

Promoting social and economic development in the Twillingate-New World Island area.

Box 28, R.R. 1, Newville, A0G 2R0

Tel: 709-628-7454

E-mail: twgatenwicdevelopment@nf.aibn.com

Goods: arts and/or crafts, gift/promotional merchandise

Services: equipment rental, space rental

Waterford Foundation

Dedicated to improving the lives of Newfoundlanders and Labradorians who have a mental illness. This organization operates Ever Green Recycling, a program structured to mirror a real business situations.

292 Waterford Bridge Road

St. John's, A1E 1E6

Tel: 709-777-3596

Goods: recycled/second-hand goods

Wetlands Farmers Co-op Ltd.

Bringing farmers together to sell their products in retail and wholesale markets.

Box 119, Doyles, A0N 1J0

Tel: 709-955-2271

E-mail: wetlandsco-op@nf.sympatico.ca

Goods: arts and/or crafts, baked goods, jams, pickles, vegetables

Writers' Alliance of Newfoundland and Labrador

Membership organization fostering the appreciation and enhancement of the literary arts in Newfoundland and Labrador.

Box 2681, St. John's, A1C 6K1

Tel: 709-739-5215

E-mail: wanal@nf.aibn.com

Goods: newsletter

Services: courses, workshops/training, professional information, monthly readings, mentorship program, manuscript evaluation, Annual NL Literary Awards, Fresh Fish Award for Emerging Writers

YMCA-YWCA

Providing everyone with opportunities for growth in spirit, mind, and body through an environment that is built on respect, trust, and safety.

P.O. Box 21291, St. John's, A1A 5G6

Tel: 709-754-2960

Services: day camps, day care programs, health, fitness, and recreation programs, pre-school programs, school age children's programs, toddler programs, employment and enterprise programs

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TELL US ABOUT YOUR ENTERPRISE ACTIVITY

Are you a non-profit organization that generates revenue through the sale of goods or services in the marketplace on a regular or ongoing basis? (This could be to the general public, clients, other non-profits, government, or through third party pay. We do not mean one-off or occasional fundraisers.) If yes, the Community Services Council Newfoundland and Labrador would like to hear from you. Please complete this sheet and send it to us by fax (709-753-6112) or mail (Suite 201, Virginia Plaza, Newfoundland Drive, St. John's, NL A1A 3E9). You can also reach us by email: csc@csc.nf.net or telephone: 709-753-9860. And please visit our website: www.enVision.ca.

Organization name: _____

Contact person: _____

Position: _____

Mailing address: _____

Town _____ Postal code: _____

Telephone: _____ Fax: _____

Email: _____ Website: _____

1. Briefly describe your organization's mandate:

2. Do you have paid employees? _____

Do you have a volunteer board of directors? _____

3. Do you involve other volunteers in your activities? _____

4. Excluding fundraising activity (such as bingos, auctions, door-to-door canvassing, events, chocolate bar / candy sales, etc.), what types of goods do you offer for sale?

5. What percentage of your annual revenue comes from the sale of goods?

6. Please list any services you offer for sale.

7. What percentage of your annual revenue comes from the sale of services?

8. What other sources of revenue does your organization have?

9. Do you consider your organization as well established or just getting started as a social / community enterprise?

10. Do you have plans to expand enterprise activities?

11. Does your organization have a business plan that incorporates enterprise activities?

12. Does your organization dedicate time and resources to marketing goods and services?

13. Is it staff, volunteers or both that are primarily responsible for sales?

14. What is important to the growth of enterprise activities within your organization?

15. If there were a formal support network for social / community enterprises in your region, what do you think its main role(s) should be?

16. May we include your organization in an inventory?

Thank you.



www.enVision.ca



Information Updates

Baccalieu Trail Producers'
Cooperative
4 Pike's Lane, Unit 1
Carbonear, NL
A1Y 1A7
709-786-0545
btpc@cna.nl.ca

Botwood Heritage Society
P.O. Box 490
Botwood, NL
A0H 1E0
709-257-4612

Brother T.I. Murphy Centre Inc.
1 Prince Philip Drive
St. John's NL
A1A 5B2
709-579-6606
timturner@cdli.ca

Burgeo Broadcasting System
P.O. Box 419
Burgeo, NL
A0N 2H0
709-886-2935
claude@bbsict.ca

Canadian Diabetes Association
29-31 Pippy Place, Ste 2007
St. John's NL
A1B 3X2
709-747-4598
carolann.smith@diabetes.ca

Community Business Development
Corporation (CDBC) Emerald
P.O. Box 508
Baie Verte, NL
A0K 1B0
709 532 4690
nancy.brown@cbdc.ca

Credit and Debt Solutions
22 Queen's Road
St. John's, NL
A1C 2A5
709-753-5812
aantle@creditanddebtsolutions.ca

Deer Lake Chamber of Commerce
6 Crescent St.
Deer Lake, NL
A8A 1H6
709-635-3260
s_goulding@warp.nfld.net

Exploits Valley Community
Coalition
61-13th Avenue
Grand Fall's-Windsor, NL
A2B 1E6
709-489-8133
evcc@familyresourcecentres.ca

FESTIVAL 500 Corporation
P.O. Box 2333, Stn. C
St. John's, NL
A1C 6E6
709 738-6013
jmiller@festival500.com

Gros Morne Co-operating
Association
P.O. Box 130
Rocky Harbour, NL
A0K 4N0
709-458-3605
colleen@grosmornetravel.com

Independent Artists Cooperative
St. John's
709-754-6662
whoisliz@hotmail.com

Janeway Children's Health &
Rehabilitation Centre Auxiliary
300 Prince Phillip Dr.
St. John's
A1B 3V6
709-777-7349
pam.hoddinott@easternhealth.ca

Labrador West Young People's
Association / Labrador West Youth
Center
P.O. Box 339
Labrador City
A2V 2K6
709-944-2800 or 944-7850
kaywall@ecc-cle.ca

La Scie United Church
P.O. Box 155
La Scie
A0K 3M0
709 675 2360
l.hamlyn@nf.sympatico.ca

Meals on Wheels
39 Campbell Ave.
St. John's
A1E 2Z3
709-570-2283
hhmow@sjnhb.nf.ca

Monsignor McCarthy Council
18 Adelaide St
Carbonear
A1Y 1A8
709 596 5301
mccarthycouncil@gmail.com

Mothers Against Drunk Driving
(MADD) Avalon Chapter
Suite 121, 120 Conception Bay
Highway
Conception Bay South
A1W 3A6
709-834-7663
sharonclarke@nl.rogers.com

Museum Association of
Newfoundland and Labrador
PO Box 5785
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A1C 5X3
709-722-9034
kflynn@nf.aibn.com

Newfoundland and Labrador
Association of Technology Industries
(NATI)
391 Empire Ave. Suite 5
St. John's
A1E 1W6
709-757-3253
paul.dube@nati.net

Newfoundland and Labrador
Federation of Agriculture
P.O. Box 1045
Mount Pearl
A1N 3C9
709-747-4874
andrea@nlfa.ca

Newfoundland and Labrador LETS
Barter Network
14 Colonial St.
St. John's
A1C 3M8
709-738-7542
letsbarter@ecomail.org

Newfoundland Quarterly Foundation
4014 Spencer Hall, 220 Prince
Phillip Dr.
St. John's
A1B 3X5
709-737-2426
nfqsub@mun.ca

Information Updates

Newfoundland T'Railway Council
P.O. Box 306
Gander
A1V 1W7
709-256-8833
railway@nfld.net

Newfoundland Symphony Orchestra
Arts and Culture Centre, P.O. Box
1854
St. John's
A1C 5P9
709-722-4441
peter.gardner@nf.sympatico.ca

North Atlantic Aviation Museum
PO Box 234
Gander
A1V 1W6
709-256-2923
naam@nf.aibn.com

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45 North Main, Suite 1
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A8A 1W9
709-635-4090
jeanyoung@nf.aibn.com

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A0B 2Y0
709-227-2299
padthc@nf.aibn.com

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709-753-3229
mgillies@nf.sympatico.ca

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P.O. Box 93
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709-452-2455
noah.t@nf.sympatico.ca

Robert's Arm Recreation
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P. O. Box 216
Robert's Arm
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709-652-3031
town.robertsarm@nf.aibn.com

Sabres Volleyball Club
15 Frog Pond Road
Conception Bay South
A1W 5P9
709-781-1303
christine.phillips@nfliquor.com

St. John Ambulance
P.O. Box 5489
St. John's
A1C 5W4
709-757-3374
sja@stjohnambulance.nf.ca

Straits-St. Barbe Chronic Care Corp
P. O. Box 157
Flower's Cove
A0K 2N0
709-456-2022
judy-ivydurley@hotmail.com

Teachers on Wheels
50 Pippy Place, Unit 1B, P.O. Box
8455, Station A
St. John's
A1B 3N9
709.738.3975
teachersonwheels@nf.aibn.com

Salvation Army - Newfoundland and
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21 Adams Ave.
St. John's
A1C 4Z1
709-579-2022
ray_rowe@can.salvationarmy.org

Trinity Historical Society
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A0C 2S0
709-464.3599
info@trinityhistoricalsociety.com

Twillingate Museum Association
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Twillingate
A0G 4M0
709-884-2825
twa@nf.aibn.com

YMCA-YWCA of Northeast Avalon
W100-120 Torbay Rd
St. John's
A1A 2G8
709-754-2982